



CHINA'S IMPORT OF FOREIGN TECHNOLOGY, SURVEY AND CHRONOLOGY: 1 JANUARY - 31 DECEMBER 1984

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#### PREFACE

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nology, the foreign and Chinese parties involved, the terms and value of the agreement, and additional information that may indicate its significance. Transactions are grouped in broad categories such as electronics or transportation equipment. Depending on user requirements, further subsets of transactions, such The basic unit recorded is the transaction. The record for each transaction includes the item of techas those involving a particular item or foreign country or end-user, may be produced.

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#### SUMMARY

foreign countries will have a major long-term effect, more immediate, short-term gains are the result of such commercial transactions as purchases, joint ventures, coproduction, and consulting and industrial Importing foreign technology plays a central role in China's modernization strategy. While the training of Chinese students abroad and the improvement of Chinese science through exchange and cooperation with many training agreements with foreign corporations.

foreign governments' restrictions on the export of technology have impeded China's efforts to modernize its An equal if not greater impediment is China's limited ability to assimilate the technology and key equipment. The reluctance of foreign corporations to share their advanced technology and Chinese policy is to import only what it cannot produce for itself and to limit imports to advanced industrial structure. technology it imports.

of compartmentalization and duplication, and a low degree of exchange between enterprises all limit the use The resulting variability and unevenness characteristic of Chinese industry and technology make generalizations about Chinese capabilities in the abstract or aggregate both difficult and misleading. Consequently, the assessment of the effects of the transfer of any technology to China depends Shortages of skilled manpower, poor enterprise management, an economic structure marked by a high degree on the specific end user within China. of imported technology.

### . SURVEY OF TECHNOLOGY TRANSFER

### a. Technology and Modernization

reiterated the points made earlier on many occasions by such national leaders as Premier Zhao Ziyang, who said: ". . . national seclusion cannot lead to modernization. Since the Third Plenary Session of the 11th Central Committee [1978], we have taken opening to the outside world to be our long-term, basic state policy, a strategic measure for accelerating socialist modernization." In February 1985 an official of the Ministry of Foreign Economic Relations and Trade told Beijing Review that the funds set aside to import technology in the first half of 1985 would equal or exceed the total amount allocated in all of 1984.<sup>2</sup> 1984 "Decision of the Central Committee of the Communist Party of China on Reform of the Economic Structure" Importing foreign technology plays a central role in China's modernization strategy.

#### b. Modes of Transfer

engineering to universities in the United States and other Western countries. This, along with programs of scientific exchange and cooperation such as those covered under the renewed 1984 Sino-US Agreement on Cooperation in Science and Technology, will increase China's research and development capabilities within 5 range planning, the most significant method is to dispatch thousands of Chinese students of science and Foreign scientific knowledge and technology are being pursued through a variety of means. to 10 years. It will also enhance China's ability to assimilate advanced foreign technology. Other modes of transfer such as the purchase of computers, offshore oil drilling equipment, or cated machine tools have a more direct, short-term impact. These purchases, however, are limited both by China's shortage of foreign exchange and reluctance to borrow and by its policy of trying, whenever possible, to purchase manufacturing technology rather than finished products. Hence, China has attempted to Chinese efforts to acquire some types of technology have been hampered by the reluctance of foreign corporations to divulge their most advanced technology and by foreign governments' restrictions on the export of technology. promote joint-venture and coproduction arrangements with foreign corporations. sophisticated machine tools have a more direct, short-term impact.

# c. Technology in US-China Relations

The Chinese Government has been sensitive to attempts to impede or limit the flow of technology to China because of the importance of technology transfer to China's modernization and economic development. In 1982 and 1983 the level of technology the United States was willing to permit China to acquire as well as the need to clear exports through the Coordinating Committee for Multinational Export Control (COCOM) have been major issues in US-China relations. The 1983 US decision to place China in the "V Category" of friendly nations under the Export Administration Act of 1979 and so liberalize export restrictions has

Government. Nuclear weapons, electronic warfare, antisubmarine warfare, and intelligence gathering have been cited as technologies which will continue to be subject to export bans. It is not clear what the reduced Chinese dissatisfaction and contributed to improved relations. The issue remains, however, and will Restrictions are still placed on sales of certain products and technology which are viewed as national security concerns by the US probably continue to be a point of disagreement and negotiation in the future. Chinese will attempt to purchase or what items will receive export permits. Since technology transfer is so important to the current state of US-China relations, and since questions of military applications of technology are at the root of US restrictions on technology export, some notion of what the Chinese desire, of what is in fact being transfered to China, and to what use it is likely to be put is necessary.

## d. China's Technology Import Policy

# (1) Buying Know-How Rather Than Products

advanced technology and key equipment. 4 In general, the plan is to import technology that is as advanced as possible, yet still suitable to Chinese conditions. Under the Sixth Five Year Plan (1981-85), the emphasis techniques and, partly for this reason, are very inefficient, requiring large quantities of energy and materials to produce mediocre or outmoded goods. Whenever possible, the Chinese will attempt to acquire China's present policy is to maximize the flow of foreign technology in order to achieve rapid China tries to import only what it cannot produce for itself and to limit imports to is on raising the technical level of existing enterprises rather than importing complete plants or equipment Many of China's existing factories are using outmoded or obsolete equipment and technology and know-how rather than finished products. for showcase projects. economic growth.

### (2) Policy Alternatives

ning, basic research versus applied technology, and agriculture versus heavy industry. Questions on the scope, pace, and content of technology import have been and may well continue to be major issues in China's Within these policy guidelines, there is room for considerable disagreement regarding what level of technology is "appropriate" or "applicable" to Chinese circumstances. Issues involved in the policy debate are self-reliance versus dependence on the international system, short-term versus long-term planinternal politics. Modifications of the current policy are almost certain and major changes are not unlikely. Questions of what and how much foreign technology to import have been major issues in Chinese politics since the mid-19th century. China has had a great deal of experience importing foreign knowledge and expertise, and this experience presumably influences present policies and policy debates.

### (3) Historical Experience

Throughout the 19th and early 20th centuries a great deal of money was spent importing foreign regularly by foreign armies, and the possession of modern foreign arms did not preserve the Nationalist In many cases from the 1850s Consequently, the wary attitude the Chinese authorities have taken Chinese forces equipped with imported weaponry were defeated through the 1940s, Chinese authorities purchased foreign weapons which were either overpriced, out-of-date, government from defeat at the hands of less well-equipped Communist armies. recently toward the purchase of foreign arms is understandable. warships, and ever aircraft. or inappropriate to Chinese conditions.

### (4) Soviet Aid in the 1950s

and 38,000 Chinese (20,000 workers, 8,000 technicians, 7,500 students, 1,300 scientists, and 1,200 instructors) were trained in the Soviet Union.<sup>6</sup> Furthermore, China's industrial, educational, and scientific systems were reorganized along Soviet lines. During this era, China made substantial progress in fields occurred in the 1950s. As part of the First Five Year Plan (1953-57) China was the recipient of "what was undoubtedly the most comprehensive technology transfer in modern industrial history." The Soviet Union provided aid for 156 major industrial projects concentrated in mining, power generation, and heavy industries. Following the Soviet "Big Push" model of economic development, these were large-scale, capital-Thus far the single most comprehensive attempt at importing and assimilating foreign technology Between 1950 and 1960 some 11,000 Soviet specialists and scientists worked in China, such as steel, machine building, basic chemicals, and the production of military goods such as artillery, tanks, and jet aircraft. intensive projects.

#### (5) Long-Term Costs

Soviet assistance, however, had some less than ideal consequences. The cost of dependence on a single foreign source was brought home when Moscow suddenly cancelled its aid and technology transfer proconsequences have since become apparent. The primary goal of the 1950s program was rapid industrial growth, and the development of China's science and technology was distinctly secondary. Most of the Soviet experts in China were engineers and technicians, and most of the training the Chinese received was narrowly focused As a consequence, the Chinese were able to operate the Soviet grams in August 1960, leaving many projects unfinished and terminating the supply of essential goods. experience doubtless encouraged some Chinese leaders to advocate increased or extreme self-reliance. and directed at immediate application.

In addition, Soviet China also Such systems produce rapid growth in a few key organization of science in which scientists work in academies separated from universities and industries, makes the translation of scientific knowledge into new products and processes both difficult and lengthy. One of the unintended legacies of the 1950s program of technology transfer and training has been an industrial system capable of reproducing large quantities of products designed in the Soviet Union, Czechoslo-Hence, the need in the 1980s for another round of wholesale technology transfer and vakia, Hungary, and Romania in the 1940s and 1950s, but with very limited capabilities for innovation or factories, but their capacity for independent design and development remained very limited. sectors, but growth slows down as the effects of unbalanced development are felt. adopted Soviet-style economic and industrial systems. for policies that avoid the errors of the 1950s. product development.

# e. Transferring Technology To China

# (1) Limits to China's Assimilation of Technology

ships and extensive consulting and trouble-shooting between donor and recipient, as was done with some of The most effective mechanisms of technology transfer are those that permit long-term relationthe Soviet technical aid programs to China.<sup>7</sup>

duplication, and a low degree of exchange between enterprises. As in the Soviet Union, China's enterprises Movement of personnel and diffusion of knowledge between enterprises is very rare. The absence of standardization within and between enterprises hinders the China's ability to assimilate technology is limited by such factors as shortage of skilled manpower, inadequate management, an economic structure marked by a high degree of compartmentalization and attempt to maximize self-sufficiency through stockpiling and building their own spare parts, instruments, machines, and other items that are difficult to obtain. integration of up-to-date imported technology.

formal education, have learned to work successfully in circumstances where they have little contact with their peers in other enterprises, cannot buy equipment or materials in the market, and use assemblages of The effective assimilation of imported technology depends to a large degree on the recipient's technical skills. Even the superficially simple process of copying or reverse engineering demands skills approaching those of the original producer. Chinese engineers and technicians, many with only limited obsolete, imported, and homemade equipment. According to one Western observer:

One shortcoming of this group, however, is that it tends to be more in the mold of the 'artisan-craftsman' China has developed a cadre of versatile technical personnel capable of troubleshooting and overcoming a variety of technical problems.

and therefore lacks the technical training and depth of understanding that characteristic of its Western counterparts.

Another analyst noted:

They manufacture quite with custom building, hand-machining, and small-scale batch-type production. What they have not mastered are the techniques of modern, continuous-flow production automation technology, and other organizational aspects of What the Chinese lack is not the ability to manufacture. management technology.9 precise

# (2) Variation and Variability Within China

siderable variation and unevenness in the level of technical skill. Knowledgeable travelers to China often ties is both difficult and unwise. The assessment of the effects of the transfer of any technology to China Some enterprises are able to make good use of A consequence of the self-sufficient and compartmentalized nature of Chinese enterprises is conreport that of the factories or laboratories they visited, one or two looked well run while others were 10 to 20 years behind world standards. Similarly, some scientific or technical fields are reported to be well developed, while others are backward or hardly exist at all. Making generalizations about Chinese capabilian item of foreign technology, while others in the same field probably lack the skill to assimilate it. Compartmentalization and restricted communication between enterprises means that diffusion of technology within China is as great a problem as assimilating advanced foreign technology. depends on precisely where the item is going--its end user.

# f. The Example of The Electronics and Computer Industry

The electronics industry demonstrates with exceptional clarity the achievements and costs of China's policies of self-reliance and bureaucratic organization of production. It is a priority industry, serving ization. Furthermore, electronics represents classic dual-use technology, with military as well as civilian both to provide such popular consumer goods as televisions and tape recorders and to serve military modern-Hence, much electronic technology is subject to export controls by the United States and applications.

State Council established a special Electronics Industry Invigoration Leading Group, whose policy report was approved and distributed in January 1985. It identifies the electronics and information industries as "new industries that constitute modernized social productive forces," and calls for "doing away with the practice Electronics has been selected as a priority sector for development in the next decade.

of relying only on ourselves and doing everything from scratch" and urges "importing, digesting, developing and pioneering" advanced technology.  $^{10}$ 

1970s. During the 1970s China made fairly rapid progress in the manufacture of semiconductor devices and small integrated circuits. Most visitors to laboratories and research institutes have been favorably impressed by the level of the work. Many sophisticated experimental and prototype devices have been produced. China's electronics industry has grown rapidly and now employs about 1.3 million workers in On the one hand, Chinese achievements in electronics have been quite impressive. Beginning with a few electronic component factories imported from the Soviet Union in the late 1950s, China's electronics industry survived the cutoff of Soviet aid in 1960, and, by a combination of domestic development and import of key technology from Japan and Western Europe, was able to manufacture integrated circuits by the early approximately 2,400 enterprises. Since 1980 the production of consumer goods such as televisions and tape recorders has increased many times, and the quality of consumer goods has been significantly increased. (In 1982 10 times as many television sets were produced as in 1978.) Pride in these achievements is balanced by recognition of deficiencies, and calls to improve quality, in part by importing more advanced technology, are common. On the other hand, progress in research has not been matched by progress in manufacturing. Electronics technology has made very rapid progress in the United States and Japan in the past decade, and China remains at least 10 years behind current capabilities. Many Chinese semiconductor devices are copies of Western ones, but the Chinese components are less reliable and more costly. 12 This is a consequence of problems in manufacturing and quality control. Much electronics production is carried out in small plants, with great variation in the quality of the devices produced.

sockets is 1.25 millimeters, while under international standards it is 1.27 millimeters. It is also a common practice for factories to produce their own meters and test equipment, resulting in nonstandard meters and in nonstandard and incompatible components. 13 mation as the only solution to problems of poor quality and low rates of production. Differences between Quality control and production of components in large volume, rather than small batches, are pervasive problems. These problems are caused in part because production of semiconductors and integrated circuits demands inputs of very pure ingredients in a carefully controlled environment, and in part because careful testing of all components is necessary. Foreign engineers and electronics specialists see auto-Chinese standards and world standards also cause incompatibility with imported equipment. For example, the distance between integrated circuit under Chinese standards (originally based on Soviet standards)

June 1984 reported wide variation in technical skills from one enterprise to another. The Jiangnan Radio A delegation of US specialists in telecommunications trade and electronics visiting China in May and Factory in Wuxi, Jiangsu Province, is described as "head and shoulders above any other facility which we

lagged far behind. Methods and equipment were characterized as approximately "US vintage late 1960s," and environmental controls were inadequate. Most testing, which in US or Japanese factories is automated, was At the same time, two semiconductor factories in Beijing and Shanghai were doing good work although they were still not up to current international standards; the other factories visited in China" and as "comparable to semiconductor facilities in the U.S." However, for reasons that were not clear to the visitors, the plant was not yet in operation and some of the advanced foreign equipdone manually using simple benchtop instruments. Manual resources were used in preference to automation, The delegation members saw little evidence even where some automated equipment was available, engineering design work in the factories.  $^{14}$ ment had yet to be unpacked.

above the current level of export licensing for China. The extreme difficulty of moving technology from the laboratory to the shop floor was noted and attributed in part to the great shortages of qualified engineers and technical personnel for the factories. 15 generation ahead of the factories in terms of equipment and facilities. This is in striking contrast to the On the other hand, the US specialists found Qinghua University in Beijing to be "at least one US, where industry equipment and facilities are more advanced than those of the universities." The Nanjing Solid State Devices Research Institute was found to be producing microwave devices at a technical level

reaching about 61,000 in 1984, and is projected to total 117,000 by the end of 1985. Nearly half of the computers have been domestically produced. 16 The application of computers has been vigorously promoted, and an increasing number of enterprises, educational institutions, and government offices are reported to be The very rapid growth of the electronics and computer sector has itself caused some problems. China's computer inventory, for example, has doubled every year since 1980 (when it was estimated at 5,900), successfully using them.

types, but Chinese microcomputers suffer from a lack of standardization which severely inhibits wide use and the development of peripherals.  $^{17}$  Few domestic computers are produced in large numbers, and accounts of manufacturing make it clear that many could almost be considered artisan products, made with a lot of careful hand labor. In consequence they tend to be both expensive and of low reliability. Spare parts and Over 150 computer models planners have decided to concentrate on production of 8-bit and 16-bit microcomputers rather than larger China has been unable to produce enough computers to meet domestic demand, and the high cost and low Most Chinese-made microcomputers are based on the Intel Corporation's 8080 model, but do not have an 8080 integrated circuit. They have a wired board equivalent and the error rate in have been turned out, but the large number of models indicates problems rather than achievements. hand-wiring the board contributes to the Chinese machine's cost and low reliability. reliability of Chinese-made computers have been impediments to their wide use. service are great problems.

An American delegation of computer experts has concluded that for the next 20 years the Chinese will be able to import microcomputers more cheaply than they can build them domestically. <sup>18</sup> Thousands of foreign computers have in fact been imported in the past few years, and many Chinese manufacturers have prospered by importing foreign components and assembling them into "domestic" machines. There is also a thriving market for foreign computers purchased through Hong Kong intermediaries in contravention of export controls. A gray market" IBM personal computer sells in Beijing for about eight times its US list price, and the purchaser receives no training or service. 19 In response to this problem, Chinese authorities have moved in the past year to license production of foreign computers by Chinese manufacturers, hoping thus to achieve has begun with an announcement of the large numbers of computers to be produced within a year or two, but the high volume and standardization necessary for widespread adoption of computers. Each such arrangement none has been in operation long enough to evaluate the quantity or quality of the product.

about 10 years behind the US in hardware (produced as research or prototype models), 20 years behind in software, and 25 years behind in fabrication and testing. <sup>20</sup> Application of computers has thus lagged pherals, and on hardware rather than software. One foreign estimate places China's computer technology at considerably behind their development, and progress in research institutes has not been matched by progress Efforts to promote the use of computers have also been hindered by problems with peripherals, software, and technical support. Research and production has concentrated on computers rather than on periin factories or offices. Data is commonly entered with paper or magnetic tape, and until recently, the up as "astronomical," and until recently little attention was paid to development of software. 21 Chinese The cost of Chinese-made peripherals has been summed scientists for the most part use ALGOL-60 or FORTRAN programming languages, but widespread use of computers matching computers and characters has attracted widespread attention in Japan, Taiwan, and Hong Kong, and in the past year indigenous Chinese efforts have been supplemented by agreements with Japanese or Hong Kong by nonspecialists depends on users being able to employ ordinary Chinese characters. purchaser of a computer was expected to program it.

institutes to joint venture and licensing agreements with foreign firms to administrative efforts to protect the rights of software designers.<sup>22</sup> Still many Chinese users have been very reluctant to pay for software or training, although they are often willing to purchase expensive high-performance foreign equipment, the capabilities of which far exceed their needs. Foreign software companies have been reluctant to enter the Chinese market, since they fear piracy of programs and see slim prospects of making a profit.<sup>23</sup> The lack of efforts made to correct this problem range from establishing training schools and software development attention to software needs in China, the reluctance to recognize intellectual property, and the reluctance of foreign vendors to deal with China have resulted in underutilization of computers. The problem of insufficient attention to software has been widely recognized in China.

mayor of Shanghai wrote about the necessity for reform in Shanghai's computer industry, claiming that the 300 units employing microcomputers belong to different systems of the State Economic Commission, the State In June 1984 a deputy The utilization of computers is also hindered by administrative barriers. Scientific and Technological Commission, and the higher education authorities.

dination. Consequently, there is the phenomenon of being 'full of brilliant stars in the The 27 units cannot coordinate their efforts because they are administered by different grannies (perhaps Each of them does things in its own way, and there is a lack of unified planning and coordirectly engaged in scientific research, production, application and service of computers mothers-in-law), and have different sources and channels in terms of capital and funds. 24 sky' in appearance, but 'nothing great has been achieved' in practice.

He called for efforts by the central authorities to resolve, to unify, and to coordinate these scattered resources, as it cannot be done at the local level.

the administrative barriers to efficient utilization and exchange--can be found to a greater or lesser The problems of duplication and lack of coordination impede the acquisition and assimilation of technology within Chinese industry. Furthermore, none of the problems of China's computer and electronics industries are unique to that sector. All of them--the difficulty in translating research and prototype into mass production, the high costs and low reliability of domestic products, the overconcentration on hardware and neglect of software, the overconcentration on production and neglect of exchange, the underutilization of expensive capital goods, and degree throughout Chinese industry and affect all attempts to introduce foreign technology. foreign technology and also hinder the transfer of information and

range of products made in China is being made, and imported technology has a clear role to play in this process. But, many of the problems centering around effective assimilation of technology or utilization of computers (or, in the final analysis, capital goods in general) are systemic, and hence not susceptible to quick solutions. To the extent that the recently proposed economic reforms are carried out, both successful absorption of foreign technology and diffusion of that technology within China will benefit. All these problems are recognized by Chinese leaders and discussed in the Chinese press, where various solutions have been proposed. Some step-by-step progress in improving quality and expanding the

Beijing Review, 29 October 1984, p. XIII.

<sup>2</sup>Beijing Review, 4 February 1985, p. 30.

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6Cheng Chu-yuan, <u>Scientific and Engineering Manpower in Communist China, 1949-1963</u> (Washington, National Science Foundation, 1965). p. 196.

<sup>7</sup>Heymann, "Acquisition and Diffusion of Technology in China," p. 686.

"China's Capacity to Assimilate Foreign 97th Cong., 2d sess., 13 August An Assessment" in China Under the Four Modernizations: Part 1, 8US, Congress, Joint Economic Committee, Lenis Fred Simon, Technology:

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10Xinhua, 11 January 1985, in FBIS/China, 15 January 1985, p. K25.

11"The Development of China's Electronics Industry and Its Prospects," in FBIS/China, 11 September 1984, pp. K15-16; US, Congress, Special Subcommittee on US Trade with China, Telecommunications Trade with China, 98th Cong., 2d sess., 1984, p. 21.

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13Erik Baark, "Coming Up to Par," China Trade Review (Hong Kong), November 1982, p. 12; James B. Stepanek, "Microcomputers in China," China Business Review (Washington), May/June 1984, pp. 26-37.

14US, Congress, Telecommunications Trade with China, p. 27.

15US, Congress, Telecommunications Trade with China, pp. 29-31.

16Stepanek, "Microcomputers in China," p. 29.

17Stepanek, "Microcomputers in China," p. 36; Wang Xinggang, "Some Views on Computer Development in China," Ziran Bianzhengfa Tongxun (Journal of Dialectics of Nature), December 1982, in JPRS 83733, China Science and Technology, 22 June 1983, pp. 15-19. Report:

18 Vaughn Mantor, "Can the People's Republic Catch Up?" Computerworld (Framingham, Massachusetts), 14 November 1983, pp. 21-22.

19 John F. Burns, "China's Passion for the Computer," New York Times, 6 January 1985, p. Fl, F8-9.

<sup>20</sup>Chris Brown, "Computer Sales," China Business Review (Washington), March/April 1983, p. 36.

 $^{21}$ Stepanek, "Microcomputers in China," pp. 26-37; Wang Xinggang, "Some Views on Computer Development in China," pp. 15-19. 22"Computer Training, PLA Schools Open," China Daily (Beijing), 3 February, p. 3; "Company to Design or System," China Daily (Beijing), 20 December 1984, p. 2; "Software Industry Association Computer System," China Daily (Beijing), 20 December 1984, p. 2; "Softve Established," Xinhua, 6 September 1984, in FBIS/China, 11 September 1984, p. K18. Computer System,"

23Stepanek, "Microcomputers in China," pp. 27-28; Rene Moore, "Letter from Tianjin," Far Eastern Economic Review (Hong Kong), 18 October 1984, p. 110. <sup>24</sup>Liu Zhenyuan, "Shattering the Fetters of Old Ideology, Blazing a New Trail in Making Reforms," Renmin Ribao, 29 June 1984, in FBIS/China, 11 July 1984, pp. 02-04.

### INTRODUCTION TO CHRONOLOGY

item, comment, and source. Their purpose is to permit extensive cross-tabulation and the creation of particular sets of transactions (for example, all imports of nuclear power technology for a specific period of time, or all electronics technology from France, or all foreign firms selling technology to the Number 2 31 December 1984, has nine fields: category, date, foreign firm, country, Chinese firm, Chinese end-user, The record of each transaction listed in the following chronology, covering the period 1 January Machine Tool Factory in Wuhan) as may be needed to address various questions.

munications, and transportation. This is a selective rather than an exhaustive list. It is most complete in the categories of computers, electronics (excluding consumer electronics such as televisions or tape recorders), and telecommunications. Nuclear refers to nuclear power rather than weapons, and the military category is reserved for the transfer of weapons technology or new weapons or materiel to the Chinese Armed Fourteen technology transfer categories have been tabulated: chemicals, computers, electronics, energy, heavy industry, instruments, machinery, management, metallurgy, military, miscellaneous, nuclear, telecom-Forces. The focus throughout is on the transfer of production technology rather than finished goods. The category for Chinese firms refers to the central ministry or national import and export corporation which functions as a purchasing agent. The category for end-user refers to the factory or other unit for As the online file grows, it will be possible to select specific Chinese factories and to list all their recent imports of foreign technology, or to select a single foreign firm and to identify where its products are going. whom the item is purchased.

States (71 transactions) and Japan (42 transactions) reflects both the major sources of technology and the focus on computers and electronics. The following table sets out the categories and foreign countries in a The chronology lists 183 transactions, involving 15 foreign countries. The preponderance of the United comprehensive fashion.

### Trends in Technology Transfer, 1984

Most transfer of technology to China takes place within commercial transactions between foreign corporations and Chinese enterprises. The duration of the contact and ease and frequency of consultation assembly, joint-venture, and so forth). The extent to which Chinese factories or other end-users have been able to deal directly with foreign technology suppliers has varied in recent years, but the trend is for increased enterprise autonomy and more direct contact between Chinese end-users and foreign suppliers. A are more significant for effective technology transfer than the exact form of the contract (license, major policy question has been the proper degree of centralization for technology acquisition. Centralization often leads to delay and purchase of inappropriate equipment, while decentralization commonly results in duplication, overspending, and purchase of foreign technology in less favorable terms than could be achieved by a specialized central body.

operating the factory. Since the late 1970s, however, the emphasis has shifted to improving the efficiency and productivity of existing but now obsolescent or obsolete facilities. proportion of technology imports were specific items to be used for more effective utilization of existing Under both the Soviet technical aid program of the 1950s and the purchases of the early 1970s the primary form of technology transfer was the purchase of whole plants. Typically, a central ministry plant layout, and operating instructions, and the role of Chinese managers and workers was restricted to An increasing such as steel, tanks or fertilizer. In such circumstances the technology was embodied in the machinery, arranged to import and set up a complete facility, which usually produced a single item in large volume, Several trends that began in the late 1970s continued and intensified in 1984.

extremely significant that China, which has been importing such systems since the mid-1970s, has recently entered into several agreements with Japanese and US manufacturers for the production of controllers and of They automatically monitor and control the operation of entire facrefineries, the most recent types can be applied to batch-production processes as well. In every case they provide great gains in productivity, product quality, and the efficient use of materials and fuel. It is The type case here would be the industrial controller. These electronic devices represent the most tories. Though the earliest applications were to such continuous-flow operations as chemical plants or current form of industrial automation. computer-controlled machine tools.

technically advanced countries such as Canada, Sweden or Norway serving as alternate suppliers of high technology items such as satellite ground stations. The several joint institutes for management training also illustrate this trend, with Chinese managers being trained by specialists from many countries including China's efforts to diversify its sources of foreign technology are evident, with small but the United States, Canada, Japan, the Federal Republic of Germany, and Norway.

to attract foreign partners for joint ventures since 1979, until recently most joint ventures consisted of hotels, food-processing, or low-skill assembly operations for Hong Kong firms. In 1984, however, a number Joint ventures, which entail continuous close interaction between the Chinese enterprise and its foreign partner, should be conducive to effective technology transfer. But, although China has been trying of joint ventures were set up with major multinational firms for the production of such items as computer terminals and programmable machine tools.

increasingly sophisticated technology, especially in electronics and computers. China also signed several agreements in 1984 to mass produce foreign minicomputers. This should speed the adoption of computers in Partly as a result of the relaxation of US export controls in 1983 and 1984, China is importing China's factories and offices, which should in turn promote more effective operation of Chinese industry.

This reflects an enhanced sophistication about the purchase of foreign goods and services, as well as an increased appreciation for the significance of software--plans, programs, information gathering, and processing. China's discovery of the advantages of leasing provides further In 1984 China demonstrated an increased willingness to enter into contracts for consulting services, evidence of increasing commercial sophistication. training, and feasibility studies.

purchases (perhaps with the help of Hong Kong intermediaries) of several bankrupt foreign companies along with their proprietary technology. These purchases further demonstrate commercial sophistication and awareness of the possibilities provided by the international market. The Municipality of Tianjin purchased a German motorcycle firm, and a refrigerator factory was to be shipped from France to the vicinity of Beijing. The most significant deal was the November purchase of a Long Island numerically-controlled machine tool corporation by the Beijing Number 1 Machine Tool Plant and a Hong Kong partner. In this purchase (reported by Xinhua to be the first purchase of a foreign company by a Chinese one), the Beijing factory acquired all What may become a significant new mode of technology transfer was demonstrated by China's late 1984 patents and technology of Auto Numericals and is to send managers to run the new corporation in New York.

The potential importance of a late December agreement between the Governments of China and the lies in China's extensive inventory of Soviet factories and machines, which date back to the period of Soviet technical aid in the 1950s. These facilities are now obsolete, but it might well be easier or cheaper to bring them up to present Soviet standards than to try to update them by installing possibly Soviet Union for cooperation in technology, including building and transformation of industrial enterprises, incompatible technology from Western countries.

speculation about purchases than actual signing of contracts, China did purchase Sikorsky helicopters for use as high-altitude military transports. Further sales of such items as antitank missiles and jet engines Although there has been more A major new trend is the purchase of US military technology. are considered possible. Technology transfer to China during 1984 was not only more sophisticated and diverse, but it went to an increasing number of end-users, who sometimes made direct contact with foreign suppliers from an foreign corporations and countries. To an increasing degree foreign technology is becoming a commodity, imported by Chinese enterprises with access to foreign exchange on the basis of their own estimate of their needs. increasing number of

### CHINA TECHNOLOGY TRANSFER CHENA TECHNOLOGY

COMMENTS/SOURCE	Furamite's process seals leaks in flanges, valve glands, pipe welds and pressure vessels in continuous-process plants without shutting down the plant. China Trade and Economic Newsletter (London), February 1984	China Business and Trade (Washington), 31 March 1984, p.2	Sino-British Trade Review (London), August 1984, p.13	Continental Carbon Co., a unit of a subsidiary of DuPont, will provide the technology and process design for a 15,000- ton-a-year carbon-black plant to be built near Tianjin. Plant construction will be done by Japan's Toyo Engineering. China Trade Report (Hong Kong), July 1984, p.3	\$15 million contract. China Business Review (Washington), November/December 1984 p.60	The facility will produce audio and video tape, as well as computer tapes and floppy discs. Sino-British Trade Review (London), September 1984, p.10	China Business Review (Washington), November/December 1984, p.64
TTEM 	Licensing of a leak-sealing process	Joint Venture to produce electroplating chemicals	Technology and equipment for a dyestuffs plant	Technology and process design for new carbon-black plant	Design of pollution control facilities	Magnetic tape coating production line	Joint venture lubricant blending and packaging plant
CHINESE END USER	! !	Hua-Mei Electroplating Technology Co.	Dyestuffs factory, Jilin	Carbon-black Plant, Tianjin	Yanshan Petrochemical Corp., Beijing	No.l Film Factory, Baoding, Hebei	New lubricant plant in Shekou, Shenzhen Special Economic Zone
CHINESE FIRM	China National Chemical Construction Company	Ministry of the Electronics Industry	China National Chemical Construction Corp.	1 1 1	Yanshan United Foreign Trade Co.	China National Technology Import and Export Corp.	China National Petrochemical Corp.
FOREIGN FIRM/COUNTRY	Furamite Engineering (United Kingdom)	OMI International Corp; Asia OMI International (USA)	Aena Chimica Organaca, Montedison (Italy)	Continental Carbon Co. (USA)	Engineering Science Inc., Parsons Corp. (USA)	Bone Markham Co. (United Kingdom)	Sun Refining and Marketing Corp. (USA)
DATE	01/00/84	03/10/84	06/00/84	07/00/84	07/09/84	08/00/84	08/08/84

### CHINA TECHNOLOGY TRANSFER CHENICALS

COMMENTS/SOURCE	The factory to produce high-impact polystyrene in Jilin City. This will be the second such plant in China. The first, in Lanzhou, was also constructed by Toyo. China Daily (Beijing), 16 August 1984, p.2	Asahi Chemical Industry Co. agrees to export production technology for electrolyzers to produce caustic soda through an ion-exchange diaphragm method. Asahi is now constructing two caustic soda plants in Gansu and Heilongjiang provinces, but this will be its first export of engineering technology. It will be used in a new electrolyzer plant in Beijing, which is to be completed in June 1984.  Kyodo, 20 August 1984, in BBC Survey of World Broadcasts, Weekly Economic Report, 29 August 1984,	Texaco Development Corp., which has developed a new continuous operation coal-gasification plant, will license its process design to the Lunan Ammonia Complex in Shandong. The 200-ton-per-day facility will replace a coal gasifier that is between 40 and 50 years old. Bechtel Petroleum will provide complete consulting services for the project, including design and detail engineering and operator training. China Business and Trade (Washington), 9 September 1984, p.1	China Business Review (Washington), November/December 1984, p.65
ITEM	Joint construction of polystyrene plant	Production technology for electrolyzers	License of technology for new coal gasification plant	License for production of bipolar electrolyzers for chlor- alkali production through
CHINESE END USER	Polystyrene plant, Jilin	New electrolyzer plant in Beijing	Lunan Ammonia Complex, Shandong	Beijing Chemical Machinery Factory
CHINESE FIRM	China National Chemical Construction Corp.	1 1 1	1 1 1	China National Chemical Construction Corp.
FOREIGN FIRM/COUNTRY	Toyo Engineering Corp. (Japan)	Asahi Chemical Industry Co. (Japan)	Bechtel Petroleum Inc.; Texaco Development Corp. (USA)	Asahi Chemical Industry Co; Chori Co. (Japan)
DATE	08/16/84	08/20/84	09/00/84	09/04/84

	COMMENTS/SOURCE	China Business Review (Washington), May-June 1984, p.66	The Beijing Service Center will be run by the China National Instruments Import-Export Corp., and supplied by Wang's Hong Kong office. It is to provide maintenance services to 80 Chinese enterprises using Wang systems. The second, in Wuhan, is to be run in cooperation with the Hubei Radio Factory. It will offer plans for office automation, consultations on technology and policy, and technical guidance on program control, applied software development and training. China Business and Trade (Washington), 31 March 1984, p.2	At the meeting held at Beijing's Shoudu Iron and Steel Company, Wang Corporation exhibits various types of computers. This is the first time US information network technology has ever been displayed in China.  Xinhua in FBIS/China, 3 April 1984, p.B4	Altos Computer Systems of the USA sells production lines for 16-bit microcomputers to be used at the Shaoguan Radio Factory in Guangdong Province. China Business Review (Washington), July/August 1984, p.50	Training will be on computers which Fuji hopes to market in China. New York Times, 7 April 1984, p.A39
	ITEM	US firms to establish a software development training school and to act as exclusive agent for computer hardware	Two computer service centers	Electronics technical exchange meeting	Microcomputer production lines	Training in use of computers
COMPUTERS	CHINESE END USER	 	Hubei Radio Factory, Wuhan	Shoudu Iron and Steel Company, Beijing	Shaoguan Radio Factory, Guangdong	1 1 1
	CHINESE FIRM	China Software Technology Development Center	China National Instruments Import-Export Corp.	China Metallurgical Import-Export Corporation	Alhua Electronic Co., Ltd.	Tianjin City
	FOREIGN FIRM/COUNTRY	International Software Systems Inc. and World Information Systems Enterprises (USA)	Wang Laboratories Inc. (USA)	Wang Computer Corp. (USA)	Altos Computer Systems Inc. (USA)	Fuji Electric Corp. (Japan)
ļ	DATE	01/23/84	03/00/84	03/29/84	04/02/84	04/06/84

COMMENTS/SOURCE	The agreement in principle for a joint venture to manufacture computers and measuring instruments represents the first advanced joint venture in electronics between China and the United States. With the approval of the application by the governments of both countries, the headquarters will be established in Beijing.  Xinhua, 20 April 1984, in FBIS/China, 3 May 1984, p.B9	Everbright, a Chinese-owned corporation in Hong Kong specializing in technology acquisition, signs a contract for joint manufacture of Burroughs' B28 and B25 microcomputers in Hong Kong and in Kunming, Yunnan. Sino-British Trade Review (London), May 1984, p.11	Singapore's Aily-Lityan Microcomputer Corporation enters into a 50-50 joint venture with Guangzhou's Audio and Electric Appliance Factory to manufacture about \$40-million worth of microcomputers within 5 years. Sino-British Trade Review (London), June 1984, p.14	General Robotics of the USA agrees to provide finished units, kits and technology for a factory to produce DEC (Digital Equipment Corporation)-compatible minicomputer systems. The contract is worth \$4 million. China Business Review (Washington), July/August 1984, p.50	Contract worth $\$1.5$ million for 100 Sage IV and 200 Basis Medfly
ITEM	Agreement on joint venture in computer manufacture	Joint manufacture of microcomputers	Microcomputer manufacture	Minicomputer systems production technology	Microcomputer systems
CHINESE END USER	1 1 1	1 1 1	Guangzhou Audio and Electric Appliance Factory, Guangzhou	! !	Baoding Computer Industries Corp.,
CHINESE FIRM	China National Electronics Import and Export Corp.	Everbright Corp. (Hong Kong)		China National Electronics Import and Export Corp.	1 1
FOREIGN FIRM/COUNTRY	Hewlett-Packard Corp. (USA)	Burroughs Corp. (USA)	Aily-Lityan Microcomputer Corp. (Singapore)	General Robotics Corp. (USA)	Sage Computer Technology;
DATE	04/20/84	05/00/84	05/00/84	05/08/84	06/00/84

COMMENTS/SOURCE	microcomputer systems plus letter of intent for another 150 Sage and 200 Medfly units. China Business Review (Washington), September/October 1984, p.63	Two sides agree to exchange technical information and to cooperate in planning, manufacturing and sales of data- processing equipment. China Business Review (Washington), September/October 1984, p.63	The joint venture, International Computer Software, will develop applications software to use Chinese characters on mini and microcomputers.  China Business Review (Washington), November/December 1984, p.64	Cullinet Software is to be the first US software company to have distribution rights in China. It secured a US export license in August 1984. China Computer Technical Service Corp. will act as exclusive service organization for the software. Products will include the IDMS/R single database management system; the Information Database mainframe computer link; GOLDENGATE management and decision support software; the Cullinet Manufacturing System; the Cullinet Financial System; an online accounting package; and TRENDSPOTTER, a decision support system.  China Business and Trade (Washington), 9 September 1984, p.2	Production line goes into operation in Beijing. It is a joint venture
ITEM		Contract for long-term research and development	Joint venture to develop Chinese character software	IBM-compatible software	Production Line for Computer Terminals
CHINESE END USER	Нереі	; ; ;	International Computer Software Company	China Computer Technical Service Corp.	Beijing Electronic Display Factory
CHINESE FIRM		China Administration of Computer Industry	China Computer Technical Service Corp.	Ministry of the Electronics Industry	1 1 1
FOREIGN FIRM/COUNTRY	Datamedia (USA; Hong Kong)	Control Data Corp. (USA)	K.C. Ltd. (Japan)	Cullinet Software Inc. (USA)	Compac Corp. (USA)
DATE F		06/01/84	07/31/84	08/00/84	08/04/84

COMMENTS/SOURCE	with the key equipment, instruments and technology provided by the American side. The line has an annual capacity of 20,000 terminals. Xinhua, in China Daily (Beijing), 7 August 1984, p.3  Letters of intent for a \$56 million contract to provide, among other items, the HEX computer along with a video Scroller Terminal. This contains a high-resolution Chinese character full editing and processing system. The terminal is connected to a 29116 microcomputer, and carries out word-processing tasks in Chinese. Chinese washing the shintens of the series of trade washing the shintens of the series of the series of trade washing the shintens of the series of trade washing the series of the	p. proprogram.	China Business and Trade (Washington), 9 September 1984, p.1 Shanghai Software Consortium, a US company of San Jose, California, has been granted an export license by the Commerce Department for software service in China. The consortium will offer the services of Chinese computer scientists to US computer Scientists from 10 institutes in Shanghai of 30 leading computer scientists from 10 institutes in China, and can provide as many as professors if demand is high. The Chinese programmers will offer	
ITEM	High-resolution video scroller terminals for Chinese character word-processing	Several hundred multi-function minicomputers	Software development	
CHINESE END USER	i ! !		10 computer institutes in China	
CHINESE FIRM	Amalgamated Computer Companies, Guangdong	Ministry of the Electronics Industry	1 1	
FOREIGN FIRM/COUNTRY	Corporate Data Sciences Corp. (USA)	Altos Computer Systems (USA)	Shanghai Software Consortium (USA)	
DATE	08/23/84	09/09/84	09/17/84	

COMMENTS/SOURCE	software design, programming, testing and writing original software at rates which will be considerably lower than those charged by US specialists.  Computerworld (Framingham, MA), 17 September 1984, p.17	China Business Review (Washington), November/December 1984, p.64	China Business Review (Washington), January/February 1985, p.64	China Business Review (Washington), January-February 1985, p.67	Intel and the Ministry of Electronics' Computer Bureau agree to set up a training center to train microcomputer engineers and teachers who will conduct microcomputer classes. Senior technicians will be trained in software and applications. It is to begin classes in November 1984, training between 500 and 700 persons a year. Xinhua, 28 October 1984, in FBIS/China, 31 October 1984, p.B2	The joint venture, Genisco-China Computer Graphics Terminals Corp., will be established in Changsha as soon as the US and Chinese governments approve. Genisco will provide equipment, technology and training. Output is expected to
ITEM 		Technology and software for Chinese character input coding method	Agreement to develop software to handle Chinese characters	Agreement in principle to produce and market in China Sperry's MAPPER software system	Training Center for microcomputer engineers, technicians, and teachers	Joint venture to produce computer graphics terminals
CHINESE END USER		! !	1 1 1	Wuxi Computer Factory		Hunan Computer Company, Changsha
CHINESE FIRM		China Henan International Economic-Technical Cooperation Corp.	China Shipbuilding Corp.	China National Technical Import Corporation, China Computer Technical Services Corporation	Computer Bureau, Ministry of Electronics	
FOREIGN FIRM/COUNTRY		Eastern Computers Inc. (USA)	IBS Comsery Corp. (Japan)	Sperry Corp. (USA)	Intel Corp. (USA)	Genisco Computer Corp. (USA)
DATE		09/25/84	09/26/84	10/09/84	10/28/84	11/00/84

COMMENTS/SOURCE

ITEM

CHINESE END USER

FOREIGN FIRM/COUNTRY CHINESE FIRM

DATE

reach 500-1000 terminals a year. China Business and Trade (Washington), 23 November 1984, p.1	The joint venture, Sino-American New Star Computer, will import and sell computers and other electronic products, provide technical and repair services, and develop new technology. It also plans to open a computer technology school.  China Business and Trade (Washington), 9 November 1984, p.4	Three-year agreement under which Xidex will provide hardware, raw materials and technical support for a complete floppy disc production facility with an annual output of one million discs. China Trade Report (Hong Kong), December 1984, p.3	China Business and Trade (Washington), 9 December 1984, p.4	China Business Review (Washington), March/April 1985, p.57	China Business Review (Washington), March/April 1985, p.61	Sino-British Trade (London), January 1985, p.13
	Joint venture to import computers and provide technical services	Technology for floppy disc production	Production of programmable computers for use in factories	Technology and Equipment to produce floppy disks	Joint venture to specialize in development of fourth-generation application techniques	Joint venture to produce personal computers and to assemble and market other Wang products
	Number 8 Radio Plant, Shijiazhuang, Hebei	1 1 1	Wuxi Electrical Apparatus Corp., Jiangsu	Unspecified factory in Zhengzhou, Henan	Northgate China Computer Services, Tianjin	Joint venture, Xiamen-Wang Computer Co., Fujian
	Sino-American New Star Computer International Inc.	Shanxi Provincial Electronics Industry Corp.	1 1 1	China National Machinery and Equipment Import and Export Corp.	Tianjin Computing Center; Tianjin Advanced Technology Development Corp.	Xiamen Construction and Development Corp.
	Sun Associates (USA)	Xidex Corp. (USA)	General Electric Corp. (USA)	Computer Resources Inc. (USA)	Northgate Computer Services (United Kingdom)	Wang Corp. (USA)
	11/00/84	11/00/84	11/00/84	11/19/84	11/29/84	12/00/84

COMMENTS/SOURCE	China Business Review (Washington), March/April 1985, p.57	Agreement to last 30 years, with a joint investment of \$45 million. China Business Review (Washington), March/April 1985, p.61	Yunnan plant to import Burroughs' B20 and B25 microcomputer production and assembly lines, software and technology. It is to produce 1,500 microcomputers in 1985.  Xinhua, in FBIS/China, 31 December 1984, p.B2
ITEM	Beijing factory to build subassemblies for Televideo computers, and sell microcomputers	Agreement to produce CDS computer technology	Assembly lines for microcomputers
CHINESE END USER	Beijing No. 3 Computer Factory	; ! !	Yunnan Electric Equipment Plant
CHINESE FIRM	China National Electronics Import and Export Corp.	Amalgamated Computer Corp., Guangdong	Yunnan Provincial Import and Export Corp.
FOREIGN FIRM/COUNTRY	12/17/84 Televideo Systems Inc. (USA)	Corporate Data Sciences Inc. (USA)	12/30/84 Burroughs Corp. (USA)
DATE	12/17/84	12/20/84	12/30/84

COMMENTS/SOURCE	Dipix Systems signs \$3-million contract to supply digital— image analysis equipment to six educational and resource— management institutes in China, including Beijing's Qinghua University. Uses of the equipment include analysis of satellite data, robotics, simulation cartographics, pattern recognition and medicine. The contracts include service and maintenance of the equipment. Chinese technicians will study equipment service and maintenance in Canada. China Trade Report (Hong Kong), March 1984, p.3	Dorado Company, a representative firm for US high-tech manufacturers, signs a \$30,000 contract to sell programming equipment manufactured by Data I/O Corporation of the US to the Shanghai Instrument and Electronics Bureau. The universal programming systems, the 29A and Unipac II, can support up to 500 Eproms and other devices.  Defense Electronics (Palo Alto), February 1984, p27	China Business Review (Washington), May-June 1984, p.66	China Business Review (Washington), May-June 1984, p.66	Japan's Unizon Corp. signs \$.88 million contract for sale of equipment and raw materials for production of germanium diodes at a factory in Shanghai.
ITEM	Digital-image Analysis Equipment	First sale of US microchip programmers to China	Powder metal sintering furnace for semiconductor manufacture	Technology for electronic time relays	Production equipment for germanium diodes
CHINESE END USER	Qinghua University, and others	Shanghai Instrument and Electronics Bureau	Beijing Powder Metal Research Institute	Wuxi Machine Tool Electric Equipment Plant	Factory in Shanghai
CHINESE FIRM	Six Educational and Resource-Management Institutes	Shanghai Import-Export Corporation	] 	! !	1 1 1
FOREIGN FIRM/COUNTRY	Dipix Systems (Canada)	Dorado Company and Data I/O Corp. (USA)	BTU (United Kingdom)	Fuji Motor Corporation (Japan)	Unizon Corp. (Japan)
DATE	01/00/84	01/00/84	01/19/84	01/23/84	04/00/84

COMMENTS/SOURCE	China Business Review (Washington), July/August 1984, p.50	Yaesu Musen of Japan has begun assembling transceivers in China on a knockdown basis. Production at four Chinese plants is to reach 25,000 units in 1984. Chinese workers will be trained in Japan. Japan Economic Journal (Tokyo), 17 April 1984, p.4	Racal is to supply advanced ARPA (Automatic Radar Plotting Aid) systems and RM 1290 relative motion long-range ship radars. Initial shipments will be of complete systems, after which kits will be assembled at the Shanghai factory. Eventually radars produced at Shanghai will have a large proportion of locally made components.  Sino-British Trade (London), May 1984, p.6	This is China's first purchase of such equipment. It will be used to perform experiments and research on cross-linking polyolefin films, curing adhesives and coatings, and curing specially formulated polymers used to make wire and cable jackets. Chemical Week (New York), 9 May 1984, p.33	China Business Review (Washington), September/October 1984, p.63	Marconi Sea Watch Accord radar beacons and MET-3 visibility equipment to be installed at the ports of Tianjin, Shanghai and
ITEM		Transceiver assembly	Assembly of advanced marine radars	Pilot electron beam processing system	Digital test system and test heads	Radar beacons and visibility measuring equipment
CHINESE END USER		unknown	Shanghai No.4 Radio Factory	Shanghai Electrical Machinery Co.	Shaoxing Semiconductor Plant, Zhejiang	1 1 1
CHINESE FIRM		1 1 1	China National Electronics Import and Export Corp.	 	China National Development Corp.	China Communications Import and Export Service Corp.
FOREIGN FIRM/COUNTRY		Yaesu Musen (Japan)	Racal Marine Radar (United Kingdom)	Energy Sciences Corp. (USA)	Pragmatic Designs (USA)	Marconi Command and Control Systems Ltd. (United Kingdom)
DATE		04/17/84	05/00/84	05/09/84	05/14/84	06/00/84

COMMENTS/SOURCE	Guangzhou. Sino-British Trade Review (London), June 1984, p.6	China Business Review (Washington), September/October 1984, p.68	China Business Review (Washington), November/December 1984, p.60	China Business Review (Washington), September/October 1984, p.63	A 50-50 joint venture with a capital fund of \$10 million to transfer advanced technology and management skills and build a research and development capability in China.  Xinhua, 13 August 1984, in FBIS/China, 13 Aug 84, p. B5	Fluke will train Chinese engineers at its US factory and assist in setting up an assembly operation in Chengdu. Qian Feng will sell the generators, used to test radio equipment, to other factories in China. The initial contract is for \$2.5 million, but Fluke expects to earn much more from later equipment and training sales.  China Trade Report (Hong Kong),
ITEM		Joint operation of center to install and service semiconductor systems	Production line and technical data for desk-top copying machines	Magnetic disc production line	Joint venture to develop and manufacture electronic products	Production technology for two models of synthesized signal generators
CHINESE END USER		Applied Materials-China Service Center, Beijing	Wuhan Duplicator Factory, Hebei	Jiannan Machinery Plant, Hunan	China Hewlett-Packard Ltd.	Qian Feng Radio Instrument Factory, Chengdu, Sichuan
CHINESE FIRM		Ministry of Electronics	1 1 1	China National Electronics Import and Export Corp.	China Electronics Import and Export Corp.	1 1 1
FOREIGN FIRM/COUNTRY		Applied Materials Inc. (USA)	Toshiba Ltd. (Japan)	Societe D'Applications Generales D'Electricite et de Mecanique (France)	Hewlett-Packard Corp. (USA)	John Fluke Manufacturing Co. (USA)
DATE .		06/28/84	07/00/84	07/02/84	08/10/84	09/00/84

COMMENTS/SOURCE	China Business Review (Washington), November/December 1984 p.61	Sino-British Trade (London), December 1984, p.14	Part of the agreement is a \$3.9-million contract to supply three Spire production lines to a new photovoltaic module plant under construction in Nantong. The lines will make crystalline silicon wafers, solar cells and modules. China Business and Trade (Washington), 23 December 1984, p.1	Sino-British Trade (London), January 1985, p.11	Sino-British Trade (London), January 1985, p.13	Sino-British Trade (London), January 1985, p.11
ITEM	Production line for electrostatic copiers	Joint venture to produce large integrated circuits and microcomputers, with 70 percent of the products to be sold in China.	Technology and equipment for photovoltaic cells and modules	Turnkey plant for production of passive electronic components	Memorandum of understanding on construction of a weak signal processing and detection laboratory in China, plus joint production of one of EG & G's lock-in amplifiers.	The joint venture is to import foreign technology and equipment for the electronics industry in Hainan.
CHINESE END USER	Fujian Photoelectric Equipment Factory	Lingnan Microelectronic Industrial Co., Guangdong	New factory in Nantong, Jiangsu	A Beijing factory	I I	Joint venture, China Nanda Electronics Industry Corp.
CHINESE FIRM	I I	i i	China Electronics Import and Export Corporation; Ministry of the Electronics Industry	China National Electronics Import and Export Corp.	Oriental Scientific Instruments Import and Export Corp.	Hainan District Development Corp; Guangzhou Branch of China National Electronics Import and Export Corp.
FOREIGN FIRM/COUNTRY	Mitsuta Industrial Corp. and Komei Trading Corp. (Japan)	Lingnan Microelectronics Investment Co. (United Kingdom)	Spire Corp; Electronic Space Systems Corp. (USA)	Indesit Engineering Spa. (Italy)	EG & G Princeton Applied Research Group (USA)	Hardy Development Corp. (Hong Kong)
DATE	09/19/84	11/00/84	11/00/84	11/00/84	12/00/84	12/00/84

COMMENTS/SOURCE	China Business Review (Washington), March/April 1985, p.57	China Daily (Beijing), 20 December 1984, p.2	The \$40-million contract calls for duplication of Printronics' Sydney factory. Printronics, which has defense and communications contracts in Australia, is controlled by an Overseas Chinese businessman now a resident of Australia. China Great Wall Industrial Corporation has close links with China's missile industry.  Far Eastern Economic Review (Hong Kong), 20 December 1984, p.8
METI	High-pressure silicon pile production line	Joint venture to manufacture navigation instruments in Nanjing	Contract to build six printed circuit board factories
CHINESE END USER	Tianjin No.3 Semiconductor Equipment Factory	Nanjing-Skipper Electronics Co., Ltd.	
CHINESE FIRM	1 1	Huijiang Development Company, Ministry of Communications	China Great Wall Industrial Corp.
FOREIGN FIRM/COUNTRY	Fuji Electric Machinery Plant Ltd. (Japan)	Skipper Electronics Co. (Norway)	Printronics Pty. (Australia)
DATE F	12/00/84	12/17/84	12/20/84

### CHINA TECHNOLOGY TRANSFER ENERGY

COMMENTS/SOURCE	Joint Venture will provide well-core analysis and laboratory, engineering, consulting and field services. Affiliates will operate in Guangzhou, the Shekou industrial district of the Shenzhen Special Economic Zone, and Wanzhuang in Hebei. China Business and Trade (Washington), 6 March 1984, p.4	China Business Review (Washington), May-June 1984, p.67	Joint venture to manufacture offshore oil platforms at Guangzhou's Huangpu Shipyard. The French side will train Chinese managerial and technical personnel in French shipyards and is to be responsible for design and manufacturing supervision, and for keeping the joint venture informed on new technology related to platform manufacture during the 10-year period of cooperation. The new corporation will take orders from China and the international market.  China Trade News (Davenport IA), May 1984, p.16	The pumps are used in oil wells when production declines. The package includes 225 complete units and the license and technology for their manufacture. Sino-British Trade Review (London), July 1984, p.14	The \$1-million contract will determine the technical and economic
ITEM	Joint Venture for oil well core analysis	Contract to jointly produce Alpine's AM-50 tunnellers	Joint venture to manufacture offshore oil platforms	Electrical submersible pumps and manufacturing technology	Engineering and support services for a
CHINESE END USER	China-Corelab Ltd.	# 	China Guangzhou-UIE Offshore Engineering Corp.	1 1	Pilot Coal-Slurry Plant in Beijing 33
CHINESE FIRM	Scientific Research Institute of Petroleum Exploration and Development, China National Oil and Gas Exploration and Development Corp.; China Nanhai East Petroleum Corp., China National Offshore Oil Corp.	China National Coal Development Corp.	China Offshore Platform Engineering Corporation (COPEC)	China National Technology Import and Export Corp.	Ministry of Coal Industry
FOREIGN FIRM/COUNTRY	Core Laboratories International (USA)	Alpine Corp. (Austria)	L'Union Industrielle et d'Enterprise (UIE) (France)	TRW Inc. (USA)	Ebasco Services, Inc., Enserch
DATE	02/00/84	02/00/84	04/00/84	06/00/84	06/29/84

## CHINA TECHNOLOGY TRANSFER ENERGY

COMMENTS/SOURCE	feasibility of slurrying Chinese coals, leading to commercial production of coal-water mixes. Asian Wall Street Journal (Hong Kong), 29 June 1984, p.6	Contract signed with Canadian Pacific's Consulting Services for a feasibility study on improving coal storage, handling and transportation in Shanxi Province. China will try to use unit train technology for the first time.  China Business and Trade (Washington), 23 July 1984, p.1	The \$4.4-million study is financed by the World Bank and will be carried out in close cooperation with IFP, the French Petroleum Institute, with technical backup from the ELF Aquitane Group. It will define the processes best suited to enhance oil recovery at the Daqing oilfield.  China Business and Trade (Washington), 9 August 1984, p.2	At the Thermal Power Operator Training Center the \$1- million Simulators will be used to train 200 operators a year. China Business and Trade (Washington), 9 September 1984, p.2	Bechtel and China National Coal Development Corporation formally establish a joint venture called China America International Engineering Inc. (CAIEI). It is to work on coal mines, pipelines, engineering, energy and communications projects. Its headquarters will be in Shenzhen with a liaison office in Beijing. It
ITEM	pilot coal-slurry plant	Feasibility study for improvement of coal storage, loading and transport	Feasibility study of enhanced oilfield production	Thermal power simulators for training	Joint venture to import engineering technology and managerial skills.
CHINESE END USER		1 1	Daging Oilfield	North China Institute of Electric Power	China America International Engineering Inc.
CHINESE FIRM		China National Coal Development Corp.	China National Technical Import Corp.	Ministry of Foreign Economic Relations and Trade	China National Coal Development Corporation
FOREIGN FIRM/COUNTRY	Corp. (USA)	Consulting Services Ltd., Canadian Pacific Railroad (Canada)	Technip (France)	Combustion Engineering Simcon Inc. (USA)	International Bechtel Inc. (USA)
DATE		07/06/84	08/00/84	08/00/84	08/20/84

# CHINA TECHNOLOGY TRANSFER ENERGY

COMMENTS/SOURCE	will offer a complete range of services including training and fund-raising for heavy engineering projects. Xinhua, 20 August 1984, in FBIS/China, 21 Aug 84, p.B3	China Business Review (Washington), November/December 1984, p.65	Project will use the "Alcoflood" range of advanced oil recovery polymers Sino-British Trade (London), December 1984, p.14	China Business and Trade (Washington), 23 November 1984, p.1	Sino-British Trade (London), December 1984, p.14	Sino-British Trade (London), January 1985, p.13	Sino-British Trade (London), February 1985, p.14
ITEM		Agreement to coproduce industrial boilers	Design and implementation of advanced oil recovery program	Study of a prototype plant for separating oil-gas-water mixtures found in exploratory wells.	Joint venture, Vetco-Dalong Offshore Equipment Co., to produce connectors and other facilities for the offshore oil industry	Contract for construction of a 500-kilovolt transmission line for Yangtze gorges hydroelectric projects	Technology for manufacture of Mather and Platt's 'PJ' range
CHINESE END USER		Shenyang Boiler Co.	Daging Oilfield	1 1 1	Shanghai Dalong Machine Plant	1 1 1	Shanghai Pump Works
CHINESE FIRM			China National Technical Import and Export Corp.	China National Technical Import and Export Corp.	i I 1	Ministry of Water Resources and Electric Power	! !
FOREIGN FIRM/COUNTRY		Ferd Lentjes Dampfkessel und Maschinebau (Federal Republic of Germany)	Allied Colloids Ltd. (United Kingdom)	Fluor Corp. (USA)	Vetco Offshore Corp. (USA)	Brown Boveri (Switzerland)	Mather and Platt Rotating Machinery Division (United
DATE		09/02/84	10/00/84	11/00/84	11/00/84	12/00/84	12/00/84

# CHINA TECHNOLOGY TRANSFER ENERGY

COMMENTS/SOURCE		China Business Review (Washington), March/April 1985, p.59
ITEM	of coalmining drainage pumps	Letter of intent for manufacture of solar cells
CHINESE END USER		Tianjin No. 2 Semiconductor Manufacturing Plant
CHINESE FIRM		1
FOREIGN FIRM/COUNTRY	Kingdom)	12/12/84 Solenergy Corp. (United Kingdom)
DATE		12/12/84

# CHINA TECHNOLOGY TRANSFER HEAVY INDUSTRY

			TYTEOGNT INDUSTRY	7.1	
DATE	FOREIGN FIRM/COUNTRY	CHINESE FIRM	CHINESE END USER	ITEM	COMMENTS/SOURCE
01/00/84	Esab AB (Sweden)	; ; ;	A Shanghai welding electrode factory	Esab of Sweden is to supply electrode-processing equipment for use in a Shanghai welding electrode factory.	China Business and Trade (Washington), 7 February 1984, p.2
01/00/84	C-E Refractories, (USA)	China National Metals and Materials Import and Export Corp.	Beijing Refractory Plant	Technology for production of ceramic fiber and refractories	C-E Refractories, a unit of Combustion Engineering Inc., signs a contract with China National Metals and Materials Import and Export Corp. for the design of a new factory at the Beijing Refractory Plant to manufacture ceramic fiber products. Ceramic fiber is used as insulation in furnaces. The Beijing facility will be modelled after a C-E plant in Tennessee. C-E will provide equipment, training and consultations on improvements in C-E refractory fiber technology made during the first five years of the China Business and Trade (Washington), 21 January 1984, p.2
03/00/84	General Electric Corp. (USA)	Tianjin Machinery Import and Export Corp.	Tianjin Electrical Appliances Industrial Co.	Manufacturing techniques and equipment for production of deoxidation welding rods	General Electric signs a \$2.5-million contract for sale of equipment and technical patents for the manufacture of deoxidation welding rods. The equipment will be used at an enamel-insulated wire factory that operates under the Tianjin Electrical Appliances Industrial Company.  China Trade News (Davenport, IA), May 1984, p.1
03/18/84	Minnesota Mining and Manufacturing Corp. (USA)	Shanghai Municipal Investment and Trust Corporation	New factory in Shanghai	Production of electrical tapes, insulating resins, and other products	Minnesota Mining and Manufacturing signs memorandum agreeing to operate a factory in Shanghai to produce electrical tapes, insulating resins and other of its broad range of products. This will be the first enterprise with exclusive foreign ownership (rather than a joint

# CHINA TECHNOLOGY TRANSFER HEAVY INDUSTRY

COMMENTS/SOURCE	venture) in Shanghai. Xinhua, in FBIS/China, 19 March 1984, p.B2	The US corporation will be responsible for the design, technology and assembly of the first batch of turbines and will examine them to ensure that they meet the standards of the US Quality Assurance Program. The Harbin Turbine works also plans to purchase numerically controlled milling machines from the Federal Republic of Germany to produce rotors, boring machines from the USA.  China Daily (Beijing), 29 June 1984, p.2	JETRO China Newsletter (Tokyo), November/December 1984, p.21	Sino-British Trade (London), January 1985, p.6
ITEM		Technology for manufacture of 600-megawatt turbines	Heat accumulator technology	License for manufacture in China of a range of foundry products
CHINESE END USER		Harbin Turbine Works, Heilongjiang	Harbin Boiler Factory	Foundries in Shanghai and Shenyang
CHINESE FIRM		1 1 1	Heilongjiang International Technology Joint Venture Corp.	Ministry of Machine Building
FOREIGN FIRM/COUNTRY		Westinghouse Corp.	Okura and Co; Sunflame Accumulators (Japan)	Foseco International Group Ltd.; Foseco Minsep (United Kingdom)
DATE		06/00/84	08/00/84	12/07/84

# CHINA TECHNOLOGY TRANSFER INSTRUMENTS

COMMENTS/SOURCE	China Business Review (Washington), May-June 1984, p.67	Jiji Press (Tokyo), 16 February 1984	Yamatake Honeywell has a 7-year contract to provide production technology for controllers, used to measure and control temperature, pressure, amount of liquid and other conditions in industrial plants. Production will start with Japanese kits, and is expected to reach 2,000 units per month within 4 years. Kyodo, in FBIS/EA, 16 February	China Business Review (Washington), May-June 1984, p.67	Knock-down production of Shimazu's UV 240 spectrophotometers. Japan External Trade Organization, China Newsletter (Tokyo), No. 51, July/August 1984, p.22	Yamatake-Honeywell licenses production of Honeywell's small single-loop digital process controllers equipped with a microcomputer. China will produce a total of 50,000 units of the "Digitronik Line" process controllers over 7 years. Yamatake
ITEM	Technology for production of kilowatt-hour meters	Manufacturing technology for vortex flow meters	Technology for production of industrial controllers	Electronic control systems technology	Production of spectrophotometers	License to produce microcomputer equipped process controllers
CHINESE END USER	Harbin Electric Meter Plant, Heilongjiang	Shanghai 9th Automation Instrumentation Factory	Steel mills, oil refineries, other industrial plants.	Shanghai Ninth Automation Instrument Factory; Xi'an Instrument Factory; Beijing Electric Meter Works	No. 3 Analytical Measuring Instrument Factory, Shanghai	Instrumentation Plants in Shanghai and Chongqing, Sichuan
CHINESE FIRM	1 1 1	Shanghai Instrumentation and Electronics Import and Export Corp.	China National Machinery and Equipment Import and Export Corp.	! ! !	I I I	China National Machinery and Equipment Import and Export Corp.
FOREIGN FIRM/COUNTRY	Landis & GYR (Switzerland)	Yokugawa Hokushin Corp. (Japan)	Yamatake-Honeywell (Japan)	Yokogawa Hokushin Electric Corp. (Japan)	Shimazu Corp. (Japan)	Yamatake-Honeywell Co. (Japan)
DATE	02/00/84	02/00/84	02/15/84	02/28/84	04/24/84	05/15/84

# CHINA TECHNOLOGY TRANSFER INSTRUMENTS

COMMENTS/SOURCE

ITEM

CHINESE END USER

FOREIGN FIRM/COUNTRY CHINESE FIRM

DATE

	also opens a technical service center for marketing, maintenance, and system engineering of the total distributed control system "TDC 2000," which includes the Digitronik Line at the Chongqing plant.  Kyodo, in FBIS/EA, 18 May 1984, p.CS	China Business Review (Washington), November/December 1984, p.65	Ten year, more than \$10-million contract to manufacture and assemble programmable controllers at the Tianjin factory. Gould will supply technical training in testing operations, China Daily (Beijing), 13 July 1984, p.2; China Trade Report (Hong Kong), September 1984, p.5	China Business Review (Washington), November/December 1984 p.65	Hitachi signs a 5-year contract to provide technology for its one-loop controller. Hitachi is to provide parts worth \$1.2 million for knock-down production of 100 controllers a month at the Dalian Instrument Factory. The local content ratio is to be raised gradually.  Jiji Press (Tokyo), 11 September 1984	First contract calls for Fluke to supply 1000 8840A voltmeters in kit form to the Beijing Radio Research Institute. The second, worth \$1.2
1		Fuzhou plant to assemble and calibrate digital multimeters	Manufacture of programmable controllers	Know-how and parts for production of fast fourier transform analysis systems	Industrial controller technology	Two contracts for precision measuring instruments
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Fuzhou Electronic Instruments Factory, Fujian	Tianjin Automation Instrumentation Factory	Beijing Instrumentation Corp.	Dalian Instrument Factory, Liaoning	Beijing Radio Research Institute
		1 1 1	China National Machinery and Equipment Import and Export Corp.	Beijing Electronic Technology Import and Export Corp.	China National Machinery and Equipment Import and Export Corp.	1 1 1
		Keithley Instruments (USA)	Gould Inc. (USA)	Ono Sokki Co. (Japan)	Hitachi Ltd. (Japan)	John Fluke Manufacturing Co. (USA)
		06/04/84	07/13/84	08/21/84	09/11/84	11/00/84

## CHINA TECHNOLOGY TRANSFER INSTRUMENTS

COMMENTS/SOURCE	million, is for ten finished sets of calibration instruments for electrical repair facilities throughout China. These, multimeters which measure volts, ohms and amperes, must go through CoCom review.  China Business and Trade (Washington), 23 December 1984, p.1	Processors are known as applied resource image exploitation systems (ARIES), and are said to be especially useful for analyzing large amounts of data, such as images from oil exploration. CoCom approval is required.  China Business and Trade (Washington), 9 December 1984, p.1
ITEM		Image processors for remote sensing, resource mapping and medical image analysis
CHINESE END USER		Research institutes and universities in Beijing, Shanghai, Guangzhou, Wuhan, Nanjing and Urumgi
CHINESE FIRM		China National Instruments Import and Export Corp.; China National Technical Import Corp.
FOREIGN FIRM/COUNTRY		12/00/84 Dipix Systems Ltd. (Canada)
DATE		12/00/84

# CHINA TECHNOLOGY TRANSFER MACHINERY

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COMMENTS/SOURCE	China Business Review (Washington), May-June 1984, p.67	China Business Review (Washington), May-June 1984, p.67	China Business Review (Washington), May-June 1984, p.66	China Business Review (Washington), May-June 1984, p.66	China Business Review (Washington), May-June 1984, p.67	Fanuc Ltd. of Japan, the world's largest manufacturer of machine tools, will set up a 50-50 joint venture in Beijing to produce factory automation equipment, including computerized numerically-controlled machines and precision motors. In the future the factory will produce industrial robots.  Nihon Keizai, in Jiji Press, 15 May 1984	A computerized, digitally controlled lathe, jointly manufactured by US and Chinese firms, passes its first
ITEM COM	Piston ring technology Ch	Technology for manufacture of Chexplosive-proof Combined Switches for mining	Technology for floor-type milling and Ch boring machine tools May	Technology for manufacturing machine Ch tool electric drive May simulating static alternating installations	Technology and equipment for manufacturing large May and medium box-type	Joint venture to Fanuc produce factory large automation equipment venture to sent the sent to sent the sent to sent the sent the sent to sent the sent the sent to sent the sent to sent the	Joint manufacture of a Adigitally controlled lalathe
CHINESE END USER	Changsha Zhengyuan Power Plant, Hunan	Shenyang Low-p.essure Switch Plant	Wuhan Heavy Machine Tool Plant, Hubei	Xiangfan Machine Tool Electric Drive Plant, Hubei	Shanghai Motor Factory; Harbin Motor Factory; Xiangtan Motor Factory	1 . 1	Shenyang No. 3 Machine Tool Plant, Liaoning
CHINESE FIRM	1 1 1		\$ \$ \$	1 1 1	· .  1 1	Ministry of Machine Building	1 1
FOREIGN FIRM/COUNTRY	Goetze AG. (Federal Republic of Germany)	AEG Telefunken (Federal Republic of Germany)	Schiess (Federal Republic of Germany)	Siemens (Federal Republic of Germany)	Westinghouse Corp. (USA)	Fanuc Ltd. (Japan)	Pratt and Whitney Machine Tool Division, Colt
DATE	01/00/84	01/00/84	01/23/84	01/23/84	01/23/84	05/15/84	06/23/84

#### CHINA TECHNOLOGY TRANSFER MACHINERY

COMMENTS/SOURCE ITEM CHINESE END USER CHINESE FIRM FOREIGN FIRM/COUNTRY Industries, Inc. (USA) DATE

Machine tools Beijing 2d Machine Tool Factory China Machinery and Equipment Import, and Export Corp. Toyoda Machine Works, Ltd. (Japan) 07/24/84

Coproduction of Machine Tools Changzhou Machine Tool Works, Jiangsu Machinery and Equipment Import and Export Corp. China National Machine-building Corp. (Federal Republic of Germany) STAMA 08/16/84

design (CAD) system for machine tools Computer-assisted Metallurgical and Mining Machine Manufacturing Co. Shanghai

Technology Inc.

Gerber Systems

09/00/84

A Beijing factory Equipment Import and Export Corp. China National Machinery and Fanuc Ltd. (Japan)

10/25/84

of small-sized

machining centers Hanchuan Machine

manufacture of numerically controlled electro- discharge Technology for

Tool Plant,

Sodick Co. (Japan)

11/00/84

Shaanxi

tests. The Shenyang No. 3 Machine Tool Plant will make the main parts for the lathe, while Pratt and Whitney will provide the rest.
China Daily (Beijing), 23 June 1984,

Kyodo (Tokyo), 24 July 1984, in FBIS/Asia and Pacific, 24 July 1984, p.Cl. Toyoda signs a 5-year contract to aid in assembly of machine tools in China.

Stama agrees to the production of several of its machine tools (MC018, MC118, MC218 TWIN) by the Changzhou Machine Tool Works. The agreement will be in effect until 1990.
China Daily (Beijing), 16 August 1984, p.2

Letter of Intent for sale worth \$500,000. Equipment to be delivered by June 1985, and used to generate designs and specifications for machine tools and mining gear. China Business and Trade (Washington), 9 October 1984, p.2

controlled machines, which are used to manufacture components for radios and television sets.

Kyodo (Tokyo), 25 October 1984,
FBIS/ Asia-Pacific, 25 October 1984,
p.C5 corporation will assemble the "tape drill" model of the numerically Under a 5-year contract the Chinese License for production

China Business and Trade (Washington), 9 December 1984, p.3

### CHINA TECHNOLOGY TRANSFER MACHINERY

COMMENTS/SOURCE		Sino-British Trade (London), December 1984, p.14	Beijing Machine Tool Plant and Susanto Group of Hong Kong forn
ITEM	machines	Coproduction of heavy duty digital-control planer-type milling-boring machines	Numerical Control Tools
CHINESE END USER		Beijing No. l Machine Tool Plant	Beijing No. 1 Machine Tool Plant
CHINESE FIRM		1 1 .	i !
FOREIGN FIRM/COUNTRY		Waldrich Coburg Machine Tools Inc. (Federal Republic of Germany)	11/27/84 Auto Numericals Inc. (USA)
DATE		11/00/84	11/27/84

## CHINA TECHNOLOGY TRANSFER MANAGEMENT

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COMMENTS/SOURCE	The joint venture, intended to train factory managers, will offer courses in management, new product development, international marketing, and cost accounting. China Trade Report (Hong Kong), February 1984, p.3	In February 1984, the first class begins at the Tianjin Management Training Center, jointly run by Japan and China. Japanese are to train 25 Chinese teachers at Tianjin in the first 2 years. China will send 20 people to study in Japan. The teachers will then train factory managers.  Xinhua, in FBIS/China, 16 February 1984, p.D3	European Economic Commission allocates 3.5 million European Currency Units to expand the Beijing Business Administration Center by launching an MBA program. European financing (about \$3 million) will cover the first two classes of MBA students in the 1985-89 period. The aim of the project is to examine conditions for application of European management methods in the Chinese context. Students who successfully complete the course will have the opportunity for Europe.  China Daily (Beijing), 8 March 1984, p.1	Fifty Chinese students make up first class of the Sino- Swedish business management school. They are bureau chiefs, managers or plant directors from Tianjin's industrial and communications departments. Swedish lecturers will teach business
ITEM	Joint venture management training center	Joint Sino-Japanese management training center	EEC grants funding to establish MBA program at Beijing Business Administration Center	Class of Sino-Swedish business management school opens
CHINESE END USER	China-Canada Industrial Enterprise Management Training Center, Chengdu	Tianjin Management Training Center	Beijing Business Administration Center	Tianjin Municipal Finance and Economic College
CHINESE FIRM	State Economic Commission	China State Economic Commission	1 1	rianjin City
FOREIGN FIRM/COUNTRY	Canadian International Development Agency (Canada)	Japanese International Cooperation Association (Japan)	European Economic Community (EEC) (Western Europe)	Swedish Management College (Sweden)
DATE	01/00/84	02/15/84	03/08/84	04/02/84

# CHINA TECHNOLOGY TRANSFER MANAGEMENT

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COMMENTS/SOURCE	management strategy, technological research and development, international economic cooperation, and modern management methods. Xinhua, FBIS/China, 11 April 1984, p.63	The Patent Office of the Federal Republic of Germany is to provide aid to China's newly-established Patent Office. The aid package is worth \$5.25 million, and includes equipment and training. Electronic data processing equipment, word processors, telex terminals, a telephone system and printing equipment are included. 110 Chinese specialists will be trained in the Federal Republic of Germany in patent inspection, patent administration, documentation and electronic data processing.  China Daily (Beijing), 29 July 1984, p.2	Oslo Management Institute will handle curriculum and Norwegian Computers Inc. will provide equipment. Twenty Chinese teachers will be trained in Norway, then return to Beijing to set up the institute, which will continue to recieve Norwegian assistance. Aftenposten (Oslo), 20 November 1984, in JPRS:China Report, Economic Affairs, 85-016 (13 February 1985)
ITEM		Aid in establishing China's Patent Office	Norwegian financed institute to train teachers for Chinese management institutes
CHINESE END USER			New management training institute in Beijing
CHINESE FIRM		Patent Office, China	1 1 1
FOREIGN FIRM/COUNTRY		Patent Office, Federal Republic of Germany (Federal Republic of Germany)	Oslo Management Institute (Norway)
DATE		0.7/00/84	11/19/84

#### CHINA TECHNOLOGY TRANSFER METALLURGY

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DATE	FOREIGN FIRM/COUNTRY	CHINESE FIRM	CHINESE END USER	ITEM	COMMENTS/SOURCE
01/00/84	Sumitomo Corporation (Japan)		Ningbo Metal Powder Plant, Zhejiang	Technology and equipment for manufacturing ferro-based irregular shaped structures	China Business Review (Washington), May-June 1984, p.66
02/00/84	Schloemann-Siemag AG (Federal Republic of Germany)	! !	Ma'anshan Iron and Steel Co.	Rolling mill	Schleomann-Siemag is to supply the Ma'anshan Iron and Steel Co. with a Mergen rolling mill with an annual capacity of 400,000 tons of wire rod. China Business and Trade (Washington), 7 March 1984, p.1
02/22/84	Italimpianti (Italy)	1 1 1	Ma'anshan Iron and Steel Works	Four million dollar contract to design and construct a furnace for a steel plant.	China Business Review (Washington), May-June 1984, p.67
03/00/84	Ashlow Ltd. (United Kingdom)	China National Technical Import and Export Corp.	Handan Steelworks, Hebei	Modernization of wire rod mill	Contract worth \$3 million for modernization of the Handan Steelworks' wire rod mill. It will increase the mill's output to 200,000 tons a year, and extend the range of specifications to which the mill can produce. Ashlow will supply the major items of mechanical equipment as well as the electrical control installation.  China Trade and Economic Newsletter (London), April 1984, p.2
04/10/84	Mitsubishi Light Metal Industries Ltd., Ryoka Light Metal Industries Ltd. (Japan)	i 1 1	Qingtong Smeltery, Ningxia	Aluminum smelting technology	China Business Review (Washington), $\operatorname{July/August}$ 1984, p.50
05/00/84	Kobe Steel Co. (Japan)	China International Trust and Investment Corp.	Zhouxian Aluminum Fabrication Plant, Beijing	Indirect extrusion plant for aluminum alloys	An indirect-extrusion press for aluminum alloys worth \$1.8 million is ordered from Japan's Kobe Steel. The 2,300 ton press, China's first, will be installed at the Zhouxian Aluminum Fabrication Plant near
			47		

## CHINA TECHNOLOGY TRANSFER METALLURGY

COMMENTS/SOURCE	Beijing in March 1985. The new equipment will permit the plant to double its annual extrusion capacity to 4,000 tons and to produce harder alloys, including parts for aircraft and industrial machinery.  China Trade Report (Hong Kong), June 1984, p.3	The new joint venture will design and manufacture complete sets of equipment including cold-rolling mills, aluminum foil rolling mills and finishing equipment. Robe Steel and Shinsho Corporations' advanced technology and modern management systems will be introduced.  China Daily (Beijing), 18 July 1984, p.2	JETRO China Newsletter (Tokyo), November/December 1984, p.21	Contract worth \$1.5 million. China Business Review (Washington), November/December 1984 p.61	China Business Review (Washington), November/December 1984, p.64	China Business Review (Washington), November/December 1984, p.64	\$240-million contract for a hot-strip mill for the second stage of the Baoshan project. China will produce equipment worth \$50 million with technology provided by Schleomann-Siemag. This is the key project of the second stage of the
Mati		Joint venture to produce equipment for forming aluminum and other nonferrous metals	Integrated stainless steel manufacturing process	Continuous strip bright annealing line	Joint venture to produce thermal bi-metal strips	Joint venture to produce electrothermal alloy wire	Hot-strip mill
CHINESE END USER		Zhouxian Aluminum Plant, Beijing	Taiyuan Steel Corp., Shanxi	Shanghai Iron and Steel Research Institute	Shenyang Nonferrous Metal Processing Factory	Capital Iron and Steel Corp., Beijing	Baoshan Steel Works, Shanghai
CHINESE FIRM		China National Nonferrous Industrial Corp.; China International Trust and Investment Corp.	1 1 1	! !	: : :	1 1 1	China Machinery and Equipment Import and Export Corporation
FOREIGN FIRM/COUNTRY		Kobe Steel Co.; Shinsho Corp. (Japan)	Nisshin Steel Corp. (Japan)	Drever Corp. (USA)	Kanthal Corp. (Sweden)	Kanthal Corp. (Sweden)	Schloemann-Siemag Corp. (Federal Republic of Germany)
DATE		07/17/84	08/00/84	09/09/84	09/10/84	09/10/84	11/00/84

# CHINA TECHNOLOGY TRANSFER METALLURGY

COMMENTS/SOURCE	Baoshan project. China Trade Report (Hong Kong), December 1984, p.3; China Daily (Beijing), 23 December 1984, p.2	China Business Review (Washington), March/April 1985, p.63	China Business Review (Washington), March/April 1985, p.58	Sino-British Trade (London), December 1984, p.4	Sino-British Trade (London), January 1985, p.12
ITEM 		License for flash smelter design	Assistance in construction of nickel smelter	Complete "Conform" cold extrusion line, which can produce 3,000 tons of specially shaped aluminum forms a year	Feasibility study for construction of the \$800 million aluminum plant at Pingguo in Guangxi.
CHINESE END USER		Jinchuan Nickel Smelter, Gansu	Jinchuan Nickel Smelter, Gansu	Aluminum Factory in Changsha, Hunan	i 1 1
CHINESE FIRM		China National Nonferrous Metals Import and Export Corp.	China Nonferrous Metals Import and Export Corp.	China Metallurgical Import-Export Corporation	China National Nonferrous Metals Corporation
FOREIGN FIRM/COUNTRY		Outokumpu Oy (Finland)	Western Mining Corp. Holdings Ltd. (Australia)	Holton Machinery (United Kingdom)	Wimpey Major Projects; Pechiney Aluminum Co. (United Kingdom; France)
DATE 		11/09/84	11/15/84	12/00/84	12/00/84

# CHINA TECHNOLOGY TRANSFER MILITARY

DATE 	FOREIGN FIRM/COUNTRY	CHINESE FIRM	CHINESE END USER	ITEM	COMMENTS/SOURCE
06/26/84	Sikorsky Aircraft Corp. (USA)	China National Machinery Import and Export Corp.; China Polytechnologies Corp.	Chinese Peoples Liberation Army	24 Sikorsky S-70-C-2 "Blackhawk" helicopters	Sikorsky Aircraft, a subsidiary of United Technologies Corp. of the USA, signs a contract for the sale of 24 helicopters, which are a commercial version of the H-60, a combat assault and transport helicopter commonly referred to as the Blackhawk. The contract is worth from \$140 to 165 million, and includes spare parts and training for Chinese pilots and technicians. The helicopters are described as having no offensive capability per se, though they have extra-powerful engines, as they are intended for use as transports at high altitudes in Tibet (Xizang). The same model helicopters were sold to Taiwan in 1983.  New York Times, 27 July 1984, p.D8; China Business and Trade
09/00/84	Selenia Corp. (Italy)	China, unspecified military body	! !	Several shelterized, land-mobile electronic warfare systems	NATO's Sixteen Nations (Brussels), Vol 29, No.4, 1984, p.136
10/03/84	John Brown Plastics Machinery (United Kingdom)	China Great Wall Industrial Corporation	1 1 1	Purchase of plastics injection molding equipment for \$3.3 million	China Great Wall Industrial Corporation is associated with the Ministry of Space Industry which produces missiles China Business Review (Washington), January/February 1985, p.63
10/09/84	General Electric Corp. (USA)	1 1	Chinese Navy	Gas turbine engines for naval vessels	A delegation of Chinese naval officials and technicians arrives in the United States in early October 1984. They are interested in buying a modern gas turbine engine, as well as various weapons and material. The engine is the General Electric LM2500 gas turbine, which powers US Spruance class destroyers.  Washington Post, 9 October 1984,

### CHINA TECHNOLOGY TRANSFER MILITARY

COMMENTS/SOURCE	The \$8-million co System Marconi to provid Shipborne communi
ITEM	Advanced radio communications system
CHINESE END USER	Chinese Navy
CHINESE FIRM	1 1
FOREIGN FIRM/COUNTRY CHINESE FIRM	ations (United
DATE	10/30/84 Marconi Communic Systems Kinadom)

The \$8-million contract calls for Marconi to provide a high-frequency shipborne communications system, which is currently used by the British Navy.

Defense and Foreign Affairs Daily (Washington), 30 October 1984, p.1; China Business and Trade (Washington), 9 November 1984, p.1

# CHINA TECHNOLOGY TRANSFER MISCELLANEOUS

COMMENTS/SOURCE	On 30 April 1984 a new protocol between the US Department of Commerce's National Technical Information Service (NTIS) and China's State Scientific and Technological Commission is signed in Beijing. It calls for continuing the technical information exchange activities begun under a previous protocol. It also provides a formal program through which US information specialists are invited to lecture in China. Other articles provide for continuation of the workstudy program for Chinese information specialists conducted for the past two years by NTIS.  National Technical Information Service, News Line, (Springfield, VA), Summer 1984, p.1	Kodak signs contract to help establish a factory in Xiamen which will produce color photographic film and paper. This is the first time Kodak has agreed to sell its photographic expertise to outsiders. Kodak will sell the technology and equipment and train Chinese to operate the plant.  New York Times, 25 July 1984, p.D4	China Business Review (Washington), November/December 1984, p.65	Under a technical exchange protocol with France, six Chinese engineers will spend 6 months at Matra in 1985, where they will participate in the design, production and testing of a satellite.  China Business and Trade (Washington), 23 November 1984, p.4
ITEM	Protocol on Exchange of Technical Information	Production of Kodak photographic film and paper	License for fire protection technology for ships and offshore oil rigs	Technical exchange sends six Chinese engineers to study space technology
CHINESE END USER		New Factory in Xiamen, Fujian	Shanghai Fire Equipment Factory; Zhendan Fire Equipment Factory	Unknown
CHINESE FIRM	State Scientific and Technological Commission	\$ t	China Shipbuilding Trading Co.	! ! !
FOREIGN FIRM/COUNTRY	National Technical Information Service, Department of Commerce (USA)	Eastman Kodak Corp. (USA)	Wormald International Ltd. (Australia)	Matra Corp. (France)
DATE	04/30/84	07/25/84	08/15/84	11/06/84

#### CHINA TECHNOLOGY TRANSFER MISCELLANEOUS

COMMENTS/SOURCE	China and Soviet Union sigagements on economic, so agreements on economic, so operation and technological cooperation of which stipulates that
ITEM	Agreements on technical and scientific cooperation
CHINESE END USER	1 1 1
CHINESE FIRM	Government, China
FOREIGN FIRM/COUNTRY CHINESE FIRM	12/29/84 Government, Soviet Government, China Union (Soviet Union)
DATE 	12/29/84

#### CHINA TECHNOLOGY TRANSFER NUCLEAR

COMMENTS/SOURCE	Framatome of France signs a \$1-to-1.5-million contract to supply in-core instrumentation to the 300 megawatt pressurized water reactor the Chinese are building at Qinshan, Zhejiang. Delivery is scheduled for mid-1986.  Nucleonics Week (New York), 26 July 1984, p.4	Ansaldo Componetti of Milan signs a contract to perform design reviews of two steam generators for the nuclear power station that is to be built at Qinshan in Zhejiang. Chinese technicians from the 728 Research and Design Institute in Shanghai will also be involved in the project.  Nucleonics Week (New York), 9 August 1984, p.10	Order, scheduled for completion in 1986, includes assembly and startup of the test stand as well as training of Chinese personnel. The test stand is used for measuring specified geometric characteristics of fuel elements, and the measurements then serve for quality control in fuel element fabrication. Nucleonics Week (New York), 23 August 1984, p.7
ITEM 	In-core instrumentation	Design review for steam generators	Test stand for pressurized water reactor fuel elements
CHINESE END USER	Qinshan Nuclear Power Reactor, Zhejiang	Qinshan Nuclear Power Plant	1 1 1
CHINESE FIRM	China Nuclear Energy Industry Corp.		China Nuclear Energy Industry Corp.
FOREIGN FIRM/COUNTRY	Framatome (France)	Ansaldo Componetti (Italy)	Kraftwerk Union (Federal Republic of Germany)
DATE	06/09/84	08/09/84	08/23/84

DATE	FOREIGN FIRM/COUNTRY	CHINESE FIRM	CHINESE END USER	METI 	COMMENTS/SOURCE
01/00/84	Radio Holland (Netherlands)	Shanghai Marine Telecommunications and Navigation Aids Company	1 1 .1	Contract for Dutch firm to service marine radios and electronic navigation equipment on Chinese ships.	Radio Holland will also train Chinese technicians. China Trade Report (Hong Kong) March 1984, p.3
01/23/84	Spar Aerospace (Canada)	Ministry of the Electronics Industry	! !	Twenty-six satellite earth stations	Spar Aerospace of Canada receives contract to provide China with 26 earth stations and related equipment and technology. The contract is worth about \$16 million. Asian Wall Street Journal (Hong Kong), 23 January 1984, p.15
03/00/84	DCM International Corp. (USA)	1 5 1	Chengdu Telephone Cable Factory	Quality control equipment	China Business Review (Washington), July/August 1984, p.51
03/07/84	Ministry of Research and Technology, Federal Republic of Germany (Federal Republic of Germany)	Ministry of Space Industry	1 1	Assistance in development of satellite communications system	In Bonn on 7 March 1984 China's Minister of Space Industry signs an accord with the Federal Republic of Germany's Minister for Research and Technology. The accord, an appendix to a 1978 treaty of scientific and technical cooperation, provides for German help in research, development, and manufacture of telecommunications and weather satellites.  China Daily (Beijing), 11 March 1984, p.2
04/00/84	International Development Cooperation Agency, US Government (USA)	Ministry of Post and Telecommunications	Optical fiber equipment plants in Wuhan,in Houma,Shanxi, and in Meishan, Sichuan	US financing for feasibility study for technical upgrading of three fiber-optical equipment production facilities	Under an agreement signed by the Chinese Vice-Minister of Post and Telecommunications and the US Undersecretary of Commerce, the Trade Development Program of the US International Development Cooperation Agency agrees to assist in financing a feasibility study of the technical transformation of the optical fiber waveguide manufacturing plant in Wuhan and the optical fiber cable manufacturing plant in Houma, Shanxi. A second

COMMENTS/SOURCE	agreement covers a similar project for the telephone equipment plant in Meishan, Sichuan. Xinhua, in China Daily (Beijing), l May 1984, p.3	Five Japanese experts arrive at the Acheng Relay Plant in Harbin to help upgrade technology and boost production. The plant is China's largest producer of electric control apparatus for telegraph and telephone service.  China Daily (Beijing), 4 July 1984, p.3	China Business Review (Washington), September/October 1984, p.66	China Business Review (Washington), September/October 1984, p.69	Contract worth \$10 million for a Landsat ground station to be delivered to the Chinese Academy of Science's Space and Technology Center. It consists of a receiving station, built by Scientific Atlanta Inc., a processing and analysis facility, supplied by Digital Equipment Corp., and a film-processing facility from Eastman Kodak. Landsat services are used on a subscription basis. The Chinese will be subscribing to both a thematic mapping system (with a resolution of 30 meters) and a multispectral scanner system.  (Washington), 23 June 1984, p.1
ITEM		Consulting to upgrade technology at relay plant	Contract worth \$1.4 million for digital multiplexers, related equipment and support for the Guangdong area.	Licensing of multiplexing equipment technology	Landsat ground station
CHINESE END USER		Acheng Relay Plant, Harbin, Heilongjiang	1 1	I I I	Space and Technology Center, Academy of Sciences
CHINESE FIRM			China National Aero-Technology Import and Export Corp.	Guangdong Posts and Telecommunications Appliances Corp.	Chinese Academy of Sciences
FOREIGN FIRM/COUNTRY		International Business Consulting Co. (Japan)	International Telephone and Telegraph Corp. (ITT) (USA)	International Standard Electric Corp. (USA)	Systems and Applied Sciences Corp. (USA)
DATE		05/00/84	06/04/84	06/06/84	06/23/84

COMMENTS/SOURCE	Nippon Telegraph and Telephone Public Corp. (NTT) has agreed to ship used Japanese crossbar telephone switching systems to China. NTT has also agreed to build an experimental crossbar system at the Shenyang crossbar system the Shenyang crossbar switching system plant which will serve to check what circuits need to be changed to link the Japanese system with China's, and to act as a training center for the system. China Business and Trade (Washington), 9 August 1984, p.1	Philips signs a \$5-million contract for cooperative manufacture of the systems with the Nanjing Radio Factory. Philips will supply the first 17 systems and 2,000 car telephones in kit form for assembly in Nanjing.  Sino-British Trade Review (London), August 1984, p.15	Shanghai Telecommunications Equipment Plant signs a contract with Philips Electronics of Sweden for cooperative manufacture of microcomputer controlled teleprinters. The factory will import equipment and technology, and after 3 years will be able to produce 3,000 machines a year which are up to Philips' standards. By then most parts will be made in China. Xinhua, in FBIS/China, I August 1984, p.Gl	Comsat General Corp. of the USA agrees to assist the China Broadcasting Satellite Corp. in obtaining satellite and ground control network equipment for China's planned satellite
ITEM	Used crossbar switching systems	Technology for mobile automatic telephone systems	Microcomputer controlled teleprinters	Consulting on contracts for direct broadcast satellite equipment
CHINESE END USER	Shenyang Crossbar Switching System Plant, Shenyang	Nanjing Radio Factory	A Shanghai Communications Equipment Plant	China Broadcasting Satellite Corp.
CHINESE FIRM	1 1 1	! !	Ministry of Posts and Telecommunications	Ministry of Radio and Television
FOREIGN FIRM/COUNTRY	Nippon Telegraph and Telephone Public Corp. (Japan)	Philips Corp. (Netherlands)	Philips Electronics (Sweden)	Comsat General Corp. (USA)
DATE	07/00/84	07/00/84	07/28/84	09/00/84

COMMENTS/SOURCE	broadcasting system. Comsat will assist in preparing requests for proposal documents, advise on contract negotiations, and help select final vendors. The Chinese are reported to have also requested consulting services from Messerschmitt Bolkow Blohm of the Federal Republic of Germany and Satel Conseil of France. China Business and Trade (Washington), 9 September 1984, p.2	The contract is worth \$850,000 and calls for the production line to go into operation in July 1985.  Eventual production is targeted at 35,000 radios per year. The radios, with a maximum range of 50 kilometers, are widely used in geologic prospecting, transportation and civil aviation.  Xinhua, 18 October 1984, in FBIS/China, 19 October 1984, p.Dl; China Business and Trade (Washington), 9 November 1984, p.l	With the new equipment, the Shanghai factory will boost output by 50 percent, to 750,000 telephones per year. China Business and Trade (Washington), 23 November 1984, p.4
ITEM 		Production technology for ultra-high-frequency two-way radios	Telephone production equipment
CHINESE END USER		Fushun Radio Factory, Liaoning	Shanghai Telecommunications Works
CHINESE FIRM		China International Trust and Investment Corp.	1 . 1
FOREIGN FIRM/COUNTRY		Japan Radio Company (Japan)	Telefonbau & Normalzeit (Federal Republic of Germany)
DATE		10/18/84	11/00/84

# CHINA TECHNOLOGY TRANSFER TRANSFER

			NOTIVITATION	N.	
DATE	FOREIGN FIRM/COUNTRY	CHINESE FIRM	CHINESE END USER	Mati	COMMENTS/SOURCE
01/00/84	Perfex Inc. (USA)	1 1 1	Changchun No.1 Motor Vehicle Plant	Licensing of technology for motor vehicle radiators	China Business Review (Washington), May-June 1984, p.69
01/00/84	BASF Corp. (Federal Republic of Germany)	1 1 1	Changchun No.1 Motor Vehicle Plant, Shanghai Yanfeng Machinery Model Plant	Technology and equipment for production of polyurethane motor vehicle parts	China Business Review (Washington), May-June 1984, p.69
01/23/84	Mannesman Co. (Federal Republic of Germany)	1 1 1	Changchun No.1 Motor Vehicle Plant	Technology and equipment for manufacture of truck wheels	China Business Review (Washington), May-June 1984, p.68
02/00/84	Riken Corp. (Japan)	China National Automotive Industrial Import Corp.	Wuhan Municipal Automotive Spare Parts Plant	Production technology for piston rings	Japan External Trade Organization, China Newsletter (Tokyo), No.51, July/August 1984, p. 21
02/02/84	Johnson Controls Inc. (USA)	China National Machinery Import and Export Corp.	Shanghai Battery Works	Equipment and technology for automotive battery plant	The \$5-million contract for technology for a new battery plant also calls for training. China Business and Trade (Washington), 7 March 1984, p.1
03/03/84	Daihatsu Motor Co., Toyoda Kaisha Ltd. (Japan)	China National Automotive Industry Import and Export Corp.	Tianjin Automotive Company	Technology for minitrucks and engines	Daihatsu signs a 7-year contract to provide factories in Tianjin with technology and training to produce 20,000 minitrucks and 10,000 engines a year.  Ta Kung Pao Weekly (Hong Kong), 8
04/00/84	Wabco Construction and Mining Equipment Corp.	i 1 1	Shanghai Tractor and Automotive Co.	Technology for 32-ton mining trucks	Sino-British Trade Review (London), June 1984, p.14
05/00/84	Mitsui Busan Co.; Tokyo Shibaura Electric Co.	China National Technology Import and Export Corp.	Beijing to Qinhuangdao Rail Line	Contract worth \$13.7 million for automatic transformers and	China Business Review (Washington), September/October 1984, p.66

# CHINA TECHNOLOGY TRANSFER TRANSFER

	COMMENTS/SOURCE		John Deere Corp. of the USA agrees to license design and technology to produce six models of tractors, ranging from 44 to 160 horsepower. The US firm.will train several hundred Chinese technicians and managers. Three factories, in Tianjin, Changchun and Shenyang, will be upgraded to produce the tractors.  China Trade News (Davenport IA), July 1984, p.6	Suzuki Motor Co. agrees to co-produce small cars and trucks. Suzuki will supply engines, transmissions and other vehicle parts, along with technicians who will provide technical data and training. Both cars and trucks will have an engine displacement of 800 cc., and the Chinese hope to produce 80,000 vans and trucks a year at plants in Beijing and Jilin by 1986-87. China Business and Trade (Washington), 9 August 1984, p.1	Aisan signs a \$2.1 million contract for production tools, special metal materials and production and quality control know-how on engine valves for diesel locomotives. It will be used at the Qishuyan Locomotive Works, Xuzhou, Jiangsu Province. Kyodo, 13 July 1984	Four major Japanese shipbuilders agree to provide technological expertise to help modernize four Chinese shipyards.
4	ITEM 	electric remote control equipment for electrified rail line	Tractor design and manufacturing technology	Technology for small cars and trucks	Diesel engine valve technology	Modernization of shipyards
TOTAL	CHINESE END USER		Tractor factories in Tianjin, Changchun, and Shenyang	Automotive plants in Beijing and Jilin	Qishuyan Locomotive Works, Jiangsu	Four shipyards in Guangzhou, Dalian, and Shanghai
	CHINESE FIRM		China National Technical Import and Export Corp.	China National Aero-Technology Import and Export Corp.	China National Technical Equipment Corp.	! !
	FOREIGN FIRM/COUNTRY	(Japan)	John Deere Corp.	Suzuki Motor Co., Okaya and Co. (Japan)	Aisan Industry Co., Toyota Motor Corp. (Japan)	Ishikawajima-Harim a Heavy Industries Co.; Hitachi Zosen Corp.; Mitsui
	DATE		06/00/84	07/00/84	07/13/84	08/00/84

# CHINA TECHNOLOGY TRANSFER TRANSPORTATION

COMMENTS/SOURCE	Ishikawajima-Harima Heavy Industries will provide the Guangzhou Shipyard with designs and guidance on construction of 15,000-ton multipurpose freighters. Hitachi will guide the Dalian Shipyard's modernization of its factories, as well as supplying the design for a 60,000-ton tanker. Mitsui E&S will aid the Hudong Shipyard and the Hudong Shipyard and Mitsubishi the Shanghai Shipyard, Japan Economic Journal (Tokyo), 4 September 1984, p.11	The \$121-million contract licenses Mitsubishi's technology for truck cabs, as well as the sale of 10,000 trucks. China Business and Trade (Washington), 9 November 1984, p.1	Tianjin purchases the bankrupt Zuendapp Motorcycle Corporation and will ship the factory, which can produce 100,000 small motorcycles (with 50-80 cc. engines) a year, to China. It will take 18 months to two years to start production. China Trade Report (Hong Kong), December 1984, p.12	China Business Review (Washington), January/February 1985, p.63	The \$10-million contract is for a new plant which will be the first large-scale producer of all-steel radial truck tires in China. Production will be 100,000 tires a year. China Daily (Beijing), 19 December 1984, p.2
ITEM		License of technology for truck cab production	Complete motorcycle factory	Forklift manufacturing expertise	Equipment to produce all-steel radial truck tires
CHINESE END USER		1 1 1	1 1 1	Dalian General Forklift Truck Factory, Liaoning	Hualin Rubber Plant, Mudanjiang, Heilongjiang
CHINESE FIRM		China National Automobile Import and Export Corp.	Tianjin Muncipality	China National Technology Import and Export Corp.	China National Chemical Construction Corp.
FOREIGN FIRM/COUNTRY	Engineering and Shipbuilding Co.; Mitsubishi Heavy Industries Ltd. (Japan)	Mitsubishi Motors Corp. (Japan)	Zuendapp Corp. (Federal Republic of Germany)	Mitsubishi Heavy Industries (Japan)	Pirelli Tires and Cables (Italy)
DATE		11/00/84	11/00/84	11/06/84	11/28/84

# CHINA TECHNOLOGY TRANSFER TRANSFER TRANSFORTATION

COMMENTS/SOURCE	China North Industries is associated with the Ministry of Ordnance, which produces various conventional weapons Sino-British Trade Review (London), January 1985, p.11	Shanghai producer will pay royalties as well as purchase price. By third year production will be 60,000 units a year, with 100 percent local content. Sino-British Trade (London), February 1985, p.13
ITEM 	License for manufacture of heavy truck gears	Technology, production equipment and parts to manufacture four-stroke and two-stroke 125cc. motorcycle engines
CHINESE END USER	i t	Shanghai-Yichu Motorcycle Co.
CHINESE FIRM	China National Automotive Industries Import and Export Corp.; China North Industries Corporation	1 1 1
FOREIGN FIRM/COUNTRY	Zahnradfabrik Friedrichshafen (Federal Republic of Germany)	12/00/84 Honda Motor Co. (Japan)
DATE	12/00/84	12/00/84

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